

Going Global with Winning Precision and Technology

## 鉅創國際- 精度、技術取勝 邁向全球市場

Excellent quality parameters and superior precision performance are the two keys for CNC precision lathe machining companies to gain customers' favor in the industry, which are also the biggest advantages that Kanon Precision Co., Ltd. has been able to stand in the midst of many competitions in the past 30 years. Under the business philosophy of "creating maximum benefits for customers and achieving a win-win situation," Kanon started from developing the domestic market gradually and then moved towards export sales, and

simultaneously introduced high-end production equipment and cultivated human resources and technology, thus successfully expanding its market share in the field of CNC precision lathe machining in just a few years. More than two years ago, it even started to focus on the international market in order to provide more customers around the globe having the demand for CNC precision lathe machined products with complete, efficient and reliable one-stop service.

## **Introducing Japanese Advanced Machining Centers & Offering Complete Customized Service**

Kanon specializes in the customization of CNC precision lathe machined parts, and many of its customers are from the electronics, medical, mechanical, automotive, and other industrial fields with high requirements for product quality. In addition to installing several CNC sliding/fixed head processing machines to meet different needs, its plant has recently added 6 computerized composite machines and 2 optical sorting machines to improve the process and control the quality, and has also imported Japanese Nomura's full-complex machining equipment, which is capable of completing sophisticated processing like drilling and tapping holes on small-size turning products with precision tolerances. With rich experience, mature technology and advanced equipment, Kanon's precision tolerance can be controlled within +/- 0.005mm. "The introduction of the composite machines allows us to complete the drilling and milling process with a single machine, avoiding the displacement error caused by multiple clamping of workpieces between different machines, and realizing the results of high precision and efficiency," according to Kanon.

With an average monthly capacity of 3 million pieces, Kanon can provide the size ranging from 2mm (min.) to 50mm (max.) and the materials available are turning materials (12L14, 1215), alloy steel (1144, 4140, SCM435, 52100), aluminum (2011, 6061-T6, 6063, 6082), copper alloys (1100, 36000, 3601, 3602, 3603, 3604, 69300), and stainless steel (303, 316, 416, 420 SS).

## Valuing Communication with Customers and Fulfilling Quality Management Evaluation.

In order to ensure that the quality of its products meets customers' requirements, Kanon has paid special attention to the APQP process and feasibility assessment, and this year it has arranged internal education and training on the five core tools of PPAP, so that it can do a complete quality management and assessment before accepting orders. Thanks to the focus on communication with customers, Kanon has also succeeded in obtaining many large orders. "We once worked with a customer to develop tooth grinding instruments, and through continuous communication and



discussions, we not only helped to overcome technical difficulties, but also made customers more satisfied with the products, and finally decided to place a large order," according to Kanon. Recognizing that it is an inevitable trend for factories to go international and communicate directly with customers face to face, Kanon began its transformation to develop the European and American markets from the 2nd half of 2022 in the hope of improving customer service more accurately and efficiently with its 30 years of experience. In 2025, Kanon will also participate in Fastener Fair Global in Germany. In addition to promoting its product technology to increase the company's exposure, the company is also looking forward to cooperating with more customers in developing new products, which will help Kanon win more inquiries and development opportunities. "Please don't hesitate to give us a chance to work with you, we will give you the best quality and service," according to Kanon.

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