



## Jiaying Voda Fastener - Achiever of Excellence in Customized Fasteners

Vodafast has over 15 years of professional experience in the industry, supplying standard and customized fasteners to more than 125 clients worldwide, with an annual shipment volume exceeding 10,000 tons. With its high-quality range of fasteners (both standard and non-standard), Vodafast has rapidly risen to become an outstanding performer in the industry. They don't limit themselves to fasteners and extend outward to provide various rigging, stamped parts, and strut accessories for clients. As a fastener expert in the competitive fastener market, Vodafast outshines by going beyond fastener products, embodying innovation and quality.

### Starting Point: "Our Excellence Comes from Our Passion!"

15 years ago, a group of young ambitious salespeople, driven by their passion for fasteners, came together to form Vodafast's sales team. They are all highly educated and have gained comprehensive knowledge of fasteners through their work after graduation. Not only do they possess advantages in trade experience, but they are also able to manufacture bolts, nuts, screws, washers and other products from their factories, with a focus on the export of fasteners. Over the years, they have continuously expanded market presence, earning praise from clients for Vodafast's quality and service. This trust is the driving force behind Vodafast's progression.

In an exclusive interview with Fastener World, General Manager Gavin Yuan stated that Vodafast's greatest advantage lies in its outstanding service. The company always thinks from the customer's perspective and addresses their issues. Whether it is customized products or timely deliveries, Vodafast ensures that clients can rest assured, achieving a true win-win situation.

### Exquisite Craftsmanship for Customized Products

Vodafast specializes in producing customized products according to clients' drawings or samples, employing manufacturing processes that include cold heading, hot forging, stamping, and machining to meet clients' high-quality requirements. Flexibility and professionalism are key factors that set Vodafast apart in the market. They implement strict quality control measures and are ISO 9001:2015 certified. Their inspection team can provide test reports to ensure that every batch of products meets standards. From tensile testers to hardness testers, they utilize various advanced equipment to safeguard quality.

### Europe Brims with Potential—Vodafast to Exhibit in Germany

Gavin revealed that Vodafast's clients are primarily from Europe and South America. These regions not only have reputable clients but also facilitate smooth communication; He views the European market as fertile ground. Fastener Fair Global 2025 in Stuttgart will be a significant event for Vodafast as it marks their fifth appearance at this show. Their participation will not only deepen relationships with existing clients but also serve as an important opportunity to showcase products and services to new clients.

Although anti-dumping policies pose certain challenges for suppliers from China, Vodafast focuses on stainless steel fasteners that are unaffected by these policies to seize future opportunities. Looking ahead to 2025, Vodafast aims to continue serving existing clients while expanding into the North American, Australian, and Southeast Asian markets to enhance global competitiveness. They hope that peers will put more focus on product quality and collectively promote healthy competition rather than engage in detrimental price wars. Gavin believes that through everyone's joint efforts, the fastener industry will embrace a brighter future! ■