

展後報導

# Exhibitions Review

compiled by Fastener World

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Hardware & Fastener Components · no.48/2019



## M-Tech Tokyo

日本東京機械要素技術展 02/06-08

The 30th edition of M-Tech Tokyo took place at Tokyo Big Sight on February 06 through February 08, which was packed with several industrial professionals from local Japan and other countries. A diverse range of exhibits were displayed on-site this year, including various mechanical components & subcontracting service, industrial IT solutions, factory equipment and peripherals, 3D printers, aerospace technology, 3D & virtual reality technology and many other related products, service, technology and solutions.

Although the show in 2019 happened to be the bank holidays of Lunar New Year, the marketing team of Fastener World was also present to disseminate free latest publications and did not miss the best chance to introduce high quality fastener related solutions providers to the Japanese market. Through the interaction and communication with on-site visitors, representatives of Fastener World not only gathered for customers the most complete industrial intelligence and new market trends, but also provided the visiting buyers with the first-hand superior suppliers info.

According to the organizer, the 3-day event drew more than 80,000 buyers and visitors in attendance, fully revealing the tremendous demand in the entire industry for various industrial components, facilities and service. On the other hand, the show also drew the partici-



ipation of over 1,500 registered exhibitors to search for business opportunities and establish partnerships in the Japanese market.

The next edition of M-Tech Tokyo is scheduled to be held on February 26-28, 2020 at Makuhari Messe (Japan).

## Automechanika Ho Chi Minh City

越南胡志明市國際汽車零配件及售後服務展覽會  
02/28-03/02

The annually held Automechanika Ho Chi Minh City took place February 28 at Saigon Exhibition and Convention Center, which was a 3-day event. On the 10,200 sqm exhibition zone, 359 exhibitors from 18 countries incl. China, Germany, S. Korea, Malaysia, Singapore, Taiwan, Thailand, UAE and Vietnam came to exhibit their latest parts & components, electronics & systems, accessories & customizing, repair & maintenance, alternative drive systems & digital solutions, etc.

The fair provides important opportunities for local businesses to connect, network, exchange business ideas and broker deals with some of the industry's most influential names. It also helps companies shape their business strategies and investment decisions when penetrating into Vietnam's automotive industry, and supports local firms entering overseas markets.

According to Fastener World's correspondent onsite, "With good expectations for the future development of the automotive industry in Vietnam, Fastener World was also present to disseminate its latest free magazines and explore business opportunities for fastener, hardware, hand tools and parts companies interested in penetrating into the local Vietnamese market. The 2019 trade fair also included 9 national pavilions (incl. China, Germany, S. Korea, Malaysia, the Middle East, Singapore, Taiwan, Thailand and Hong Kong), showing their new products or technologies to the local Vietnamese market. In addition, reps from fastener related companies (Nasalok, Bossard and Doerken, for example) were also present. A majority of visitors coming to the trade fair this year were local businesses, or branches set up by overseas leading companies. There were also visitors from Thailand, S. Korea, Japan, Myanmar and Cambodia.

According to the organizers, the next edition of Automechanika Ho Chi Minh City will take place March 5-7, 2020.



## Istanbul Hardware Fair

土耳其伊斯坦堡國際五金暨手工工具展 03/14-17

Istanbul Hardware Fair took place March 14 to 17 in Istanbul which is full of business opportunities by neighboring the Middle East, Europe, and Africa. This Fair was also considered by buyers from Turkey and many neighboring European countries to be one of the most important hardware fairs in the world. The geographical advantage of Istanbul drew many manufacturers and



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buyers to the Fair to look for opportunities. Turkey has a population of above 80 million with a considerable domestic market and vibrant demand in the automotive components and construction industries. The forthcoming business opportunities are very promising.

The Fair was held in Hall 9 and Hall 10 of Istanbul Expo Center this year. A total of 153 exhibitors took part in this event, and 142 Turkish exhibitors made up the largest exhibitors group. Other exhibitors from around the world included those from Germany, India, Italy, the Netherlands, Taiwan, and China. China made up the largest overseas exhibitors group and Wiha from Germany was also present as one of the exhibitors. The Fair this year displayed hand tools, electric tools, gardening tools, DIY tools and accessories. Fastener exhibitors were relatively fewer and Sormat, a major fastener company in Turkey, appeared at the show as well.

Our correspondent reported that there were many small and medium traders at the Fair who trade various hardware and tools. An interviewee said he visited Taiwan Hardware Show once and was very impressed with the quality and cost performance ratio of Taiwanese products. Most of the visitors to this Fair were local companies. Exhibitors were there for exchange of know-how and showcase of their latest products. The Fair was located where there is good public transport. The Fair was adjacent to the main traffic line and was only one stop away by subway from the airport.

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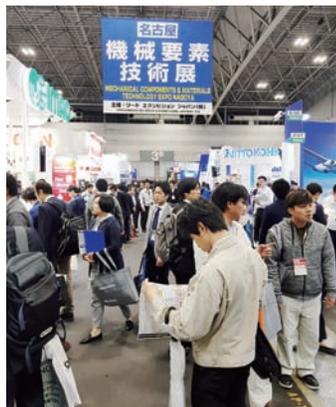


### M-Tech Nagoya

日本名古屋機械要素技術展 04/17-19

According to the statistics of the organizers, Manufacturing World Nagoya 2019 attracted 1,150 exhibitors and more than 40,000 visitors in attendance, making the event the largest mechanical relevant trade show in central Japan. 90% of the visitors were professional purchasers from Japan. Exhibitors also demonstrated their highly efficient new products, technology and design and discussed with buyers to see which solution would be the best for them. Publications of Fastener World were also considered by many visitors to the trade show to be the best-ever supplier directory.

Manufacturing World Nagoya was quite a big trade show. Fastener related exhibitors were mostly located in Hall no. 3, while some other mechanical components related exhibitors were located in Hall no. 1 and Hall no. 2. Visitors to the thematic fastener area were mostly traders, distributors and manufacturers. Japanese purchasers also showed high interest in industrial & construction fasteners, threading plates, molds & dies, testing machines, feeding machines, etc. from Taiwan, Europe and USA.



Nagoya is one of the heartlands in the global automotive, aerospace, machine tool supply chain. During the event this year, many well-known companies (including Toyota, Mazda, Mitsubishi Electric and



Omron) were invited to give seminars on AI manufacturing, Big Data analysis & application and many other topics related to industries.

### Taipei AMPA

台北國際汽車零配件展04/24-27

Taipei AMPA co-located with other trade-shows (AUTOTRONICS, TAIWAN ITS, TAIWAN EVS) took place at Hall 1 and Hall 2 of Nangang Exhibition Center from April 24 through 27. The show this year welcomed 1,340 exhibitors and the organizer estimated that the number of overseas buyers reached over 7,000 during the event. As the industry leading fastener sourcing directory, Fastener World Inc., the publisher of "Fastener World Magazine" was also present on the stand no. N0322 (Hall 1) to disseminate our latest fastener and automotive components magazines.

On the opening day, the team of Fastener World met a great number of buyers from other countries and regions, Japan and Southeast Asia in particular, who showed very high interest in Taiwanese-made automotive fasteners. Several visitors coming to Fastener World's stand onsite asked for locknuts and titanium screws. Some buyers also told the staff of Fastener World that they were interested in and considering attending Taiwan International Fastener Show 2020.



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Many fastener and hardware suppliers in Taiwan were also present this year, including Tzong Ji Metals, Karat, Jau Yeou, Top Screw Metal, Evereon Industries, Kai Suh Suh, Mobiletron Electronics, Auto Clamp, Shian Fu, Ching Iee, Dha Juang Car Spare Part, ZXY Technology, Kenlon, etc. According to the organizer's statistics, 171 overseas exhibitors were from 14 countries and areas, including USA, Japan, UK, Germany, France, India, China, Hong Kong, Korea, Thailand, Malaysia, Indonesia, Philippines and Slovenia.

According to TAITRA, in 2018 the export value of automotive components of Taiwan climbed to the record-high USD 7 billion. The show this year was mainly focused on IoT, AI, 5G technology and many others relevant to Taiwan's automotive fastener manufacturing in the future. According to The MOEA (Taiwan), the well-developed industrial supply and manufacturing chain is the most significant feature of Taiwanese manufacturing. The MOEA will also try to help industries upgrade themselves through relevant projects and help Taiwanese automotive component suppliers strengthen their competitive edge on the global market.

### Subcon Thailand

泰國國際工業零組件展 05/08-11

Subcon Thailand took place at BITEC in Bangkok. According to Fastener World's correspondent onsite, many visitors coming to our stand were looking for fastening products and automotive components. These visitors asking for Fastener World's latest publications were mostly from local Thailand, USA, Germany, Japan, China, India, etc.

Subcon Thailand 2019 was co-located with Intermach and mta Asia. Several Taiwanese companies had their stands in the three thematic areas. The Taiwanese exhibitors included Tzong Ji Metals, Budstech, Special Rivets Corp, etc., which were present to demonstrate their excellent technique. According to the organizer's statistics, around 400 high-quality manufacturers from 17 countries came to exhibit and around 25,000 potential buyers from automotive, aerospace, medical and robotics segments visited the show this year.

The statistics also revealed that more than 50% of the visitors coming to the show over the past years were buyers or business owners, and they were mostly from automotive (26%), mechanical processing (19%) and construction (17%) industries.

Thailand is the second largest economy in ASEAN and the automotive industry in the country is very well-developed. The Thai Government is also now actively pushing the introduction of Industry 4.0 into its manufacturing and is planning some relevant economic policies as well to boost the domestic demand, which is expected to further boost the demand of peripheral industries, too.



### Korea Metal Week

韓國工業大展(韓國工業金屬週)  
06/19-21

On a total of 21,546 square meters, Korea Metal Week 2019 was held at KINTEX (Hall 2~3, Exhibition Center 1) during June 19 to 21. The Fastener & Wire Zone covered the following categories:

- Bolt / Nut Products & Equipment - Automobile Parts / Fastening Products & Subsidiary Materials - Wire Production & Manufacturing

Additionally, the show was concurrently held with Press & Forging, Tools, Automobile & Machine Parts, Tube & Pipe, 3D Technology, Foundry & Die Casting, Fundamental Manufacturing Industry, Aluminum, Metal Surface Treatment & Painting, Laser & Welding, Pump Technology, Composite, Control, Measurement and Automation (newly added this year). This time, experts from Nord-Lock (South Korea) were invited to the show for a seminar speech on the cause of bolt loosening.

The show had the attendance of 350 exhibitors from 24 countries, most of which were local companies including Hyodong Machinery. Several overseas exhibitors including Dörken were also present. The number of visitors this year was more than 13,000. Fastener World's correspondent at the show observed that India Trade Promotion Organization (ITPO) put up an India Pavilion there consisting of Indian industrial companies. Fastener World as an exhibitor was there as well promoting competitive Taiwanese fastener companies to the Korean market and building up a bridge between the Taiwanese and Korean markets. The annual Korean Metal Week is going to open its door at Exhibition Center 1, KINTEX in Goyang City, S. Korea again during June 17 to 20 in 2020. ■

