

2018 Financial Reports of Hand Tool & Tooling Companies

年度工具大廠財報

Compiled by Fastener World / Updated on January 31, 2019
Companies in alphabetical order / Monetary unit in millions

U.S


**Stanley
Black &
Decker**

Grainger (USD)	Period		Net Sales	Gross Profit	Operating Earnings	Pre-tax Earnings	Net Income	Total Assets
	Year Ended Dec.	2018	11,221	4,348	1,158	1,081	782	5,873 as of Dec. 31, 2018 vs. 5,804 as of Dec. 31, 2017
2017		10,425	4,098	1,035	936	586		
Change (%)		+7.6	+6.1	+11.8	+15.4	+33.4		

MSC Industrial (USD)	Period		Net Sales	Gross Profit	Operating Earnings	Pre-tax Earnings	Net Income	Total Assets
	Year Ended Sep.	2018	3,203.878	1,392.961	420.553	406.189	329.223	2,288.727 as of Sep. 1, 2018 vs. 2,098.912 as of Sep. 2, 2017
2017		2,887.744	1,286.247	379	367.992	231.431		
Change (%)		+10.9	+8.2	+10.9	+10.3	+42.2		

Stanley Black & Decker (USD)	Period		Net Sales	Gross Profit	Operating Earnings	Pre-tax Earnings	Net Income	Total Assets
	Year Ended Dec.	2018	13,982.4	33.3%	221.8	(66.7)	329.223	19,408.0 as of Dec. 29, 2018 vs. 19,097.7 as of Dec. 30, 2017
2017		12,966.6	36.0%	341.7	281.5	231.431		
Change (%)		+7.8	-7.5	-35.0	---	+42.2		

Europe



Hilti (CHF)	Regions	2018 Sales	2017 Sales	Change (%)
	Europe	2,809	2,460	+14.2
North America	1,331	1,213	+9.7	
Latin America	129	128	+0.9	
Asia Pacific	741	697	+6.3	
Eastern Europe / Middle East / Africa	649	615	+5.5	
Hilti Group	5,659	5,113	+10.7	

Ingersoll-Rand (CHF)	Period		Net Sales	Gross Profit	Pre-tax Earnings	Net Income	Total Assets
	Year Ended Dec.	2018	15,668.2	1,917.4	1,660.3	1,337.6	17,914.9 as of Dec. 2018 vs. 18,173.3 as of Dec. 2017
		2017	14,197.6	1,665.3	1,417.9	1,302.6	
	Change (%)	+10.3	+15.1	+17.0	+2.6		

Japan



OSG (JPY)	Period		Revenue	Operating Profit	Ordinary Profit	Net Profit	Total Assets
	Year Ended Nov.	2018	131,368	22,520	22,567	14,710	178,054 as of Nov. 30, 2018 vs. 166,712 as of Nov. 30, 2017
		2017	120,198	19,137	19,144	13,993	
		Change (%)	+ 9.3	+ 17.7	+ 17.9	+ 5.1	
	Prospect for Year Ended Nov.	2019	137,000	24,000	24,000	15,300	
Change (%)		+ 4.3	+ 6.6	+ 6.3	+4.0		

Stainless Steel Cable Ties & Hose Clamps

REGISTRATION NO.: 027600

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