

Fastener World's Worldwide Footprints in 1st Half 2017

by Fastener World

Fasteners World Middle East 2017- the Outpost for Tapping into the ME Market

2017中東沙迦扣件展- 搶進中東市場前哨站

Fasteners World Middle East 2017, as an international specialized show dedicated to fasteners, was held in Sharjah, UAE. The show this time had opened since Jan. 16 and lasted through Jan. 19 (making it a 3-day show). Fasteners World Middle East provided fastener related companies with a platform for views exchange and sharing the latest market intelligence and offers traders, suppliers and manufacturers an excellent opportunity to further develop and expand business to the ME market. Visitors could also learn more about state-of-the-art fastener technology. According to the latest market research of the organizer, the global industrial fastener market is estimated to reach USD 9.5 billion by 2022, with a CAGR of 5.23%. The demand in the ME market for products used in core industries like construction, petrochemical, infrastructure, steel, automotive and aerospace has greatly increased.

According to Fastener World's correspondent on site, exhibitors this year came from European and Asian countries and most of them are local UAE traders. As for foreign buyers, they were mostly from other ME countries, Central Asia and India. In recent years, UAE has been focusing its industrial development on manufacturing and specific industrial fields. Hence, for companies highly interested in tapping into the Middle East market, exhibiting at this show would be the best choice.



Visitors Number Increased, Fastener Fair Stuttgart 2017 Ends with More Successful Results

參觀人數更勝以往，2017司徒加特扣件展完美落幕

The 7th biennial Fastener Fair Stuttgart has taken place in halls 1, 3 and 5 at the Stuttgart Exhibition Grounds in Germany during March 28th to 30th. For the fastener industry, it was definitely a must-attend international and the world's largest fastener fair in 2017. The exhibition floorplan spanned the area of 20,800 m², compared to the last exhibition this amounted to an increase in exhibition space of 11%. With 895 exhibitors from 46 countries, the exhibition was fully booked. Among all, the host country- Germany had the largest group of exhibitors, with 174 companies in attendance; Taiwan was the biggest group of foreign exhibitors, with 165 exhibitors at the fair; 143 from China and 126 from Italy, which were in the third and fourth place, respectively. The other main exhibitor groups came from India, Turkey, the UK and Spain.

Fastener Fair Stuttgart not just helps the related industries expand business to the European market, but is also a place gathering buyers and exhibitors from all over the world and different industrial areas under one roof. The fair offers any fastening product you can imagine. If anyone has any related demand for fasteners, they can absolutely find their most suitable partners in this fair. A total of 11,709 visitors from 91 countries have come to Stuttgart to discover the latest trends and products from all areas of fastener and fixing technology. This represents a further growth in visitor numbers by 6% compared to the last event in 2015.



Review of INAFSTENER 2017

2017印尼國際緊固件五金展展後報導

INAFSTENER 2017 was the 2nd Indonesia International Fastener & Fixing Technology Exhibition, which took place along with INAPA, IIBT. The exhibit profile of INAFSTENER 2017 covered a wide range of industrial fasteners and fixings, assembly and installation systems, storage and logistic services. According to the statistics, there were 250 exhibitors from 35 countries and 15,000 visitors from around the world in the 5,000 square meter exhibition area.

On the first day of the fair (March 29th), a tide of people swarmed into the fairs like INAPA, INABIKE and TYRE & RUBBER INDONESIA, showing that the fairs had much attraction toward customers with different needs. Overall, the buyers visiting INAFSTENER mostly came from the host country- Indonesia; the buyers from China were second to Indonesia. Most of the exhibitors visited each other in the exhibition area. The 3rd INAFSTENER will be held from 20-22 March 2018 at Jakarta International Expo (JIEXPO).



Review of M-Tech Nagoya 2017- Bigger Exhibit Area and 30% Increase in Exhibitor Number

2017年名古屋展後報導- 機械要素展區擴大 展商規模成長3成

Following the success of the 1st edition of M-Tech Nagoya, the 2nd edition opened its doors from April 12 to 14 this year at Port Messe Nagoya. According to the statistics of the organizer, this 3-day event attracted 979 exhibitors and 69,146 visitors in which local Japanese exhibitors accounted for as high as 90%. According to the on-site observation of our correspondent, the show was bigger. Last year it only used one hall, but this year it added a second hall, which mostly comprised exhibitors of dies, tools, hardware, inspection equipment, factory equipment and spare parts. Fastener companies were mainly located in the original hall, and renowned Japanese fastener companies like Nitto Seiko, Sanko, Iwata Bolt, Yura Sansho, as well as renowned Sweden washer/fastener maker Nord Lock and hand tool giant Atlas Copco were also in this hall. There were also Taiwan and Thailand pavilions in the venue this year. Taiwanese exhibitors included Feng Yi, Jian Hwa, Gain Den, Titan Fastener, Kot Components, Fong Yien, etc. The Thailand Pavilion included several fastener and industrial hardware exhibitors.

The next edition will be held from April 11 to 13, 2018. The organizer already reported an 80-90% booth reservation for 2018 right after the show. The show scale next year is expected to grow again.



Contact us for more information on
global exhibitions



Fastener Fair Mumbai, India 2017 Shows Vibrant Fastener Market Again

2017印度螺絲展再次展現蓬勃商機

Following the last successful fastener event in New Delhi, the annual Fastener Fair India returned to Mumbai this year. The 2-day fair was a specialized event dedicated to finished/semi-finished fasteners, machinery, molds & dies and related service. It attracted nearly 200 exhibitors from India, China, Taiwan, Germany, Italy, France and Latvia to showcase their latest technology, products and service at Hall 5 of Bombay Convention & Exhibition Centre.

Fastener World also brought 20 Taiwanese companies to exhibit at the fair and discover business opportunities this year. These exhibitors were Hung Li (Hurmng Yieh), Home Soon, Jin-Chi, Yee Kun, Metal Fasteners, Yeswin, Lu Chu Shin Yee, Dah-Lian, Wan Iuan, Gwo Ling, Taiwan Industrial Fasteners Institute, Miao Sen, Kao Wein, Chi Shen, Sherex Taiwan, Chan Change, Chien Tsai, Patta, Ray Fu and Sanshing.

The venue was most of the time crowded during the 2-day event and most of the visitors were local Indian manufacturers, distributors and importers. As there are a large number of manufacturers in India, “machines” became visitors’ most inquired product category. However, there were also other manufacturers from local India coming to this fair to search for fastener suppliers. Most of the exhibitors expressed their satisfaction with visitor quality and their purchase capability and said that they would definitely consider booking a stand at Fastener Fair New Delhi 2018.

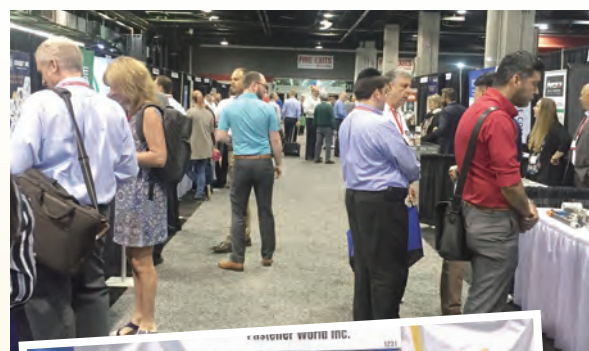


Refined & High Quality Fastener Show in Chicago- Fastener Tech 2017 Opened with Enriched Content

精緻、高素質的扣件專業展就在芝加哥!

- 2017年芝加哥螺絲展再展光芒

This year Fastener Tech opened from June 5 to June 7 at Donald E. Stephens Convention Center. Exhibitors included fastener makers, importers, service providers and machinery makers coming together at the same venue. Our correspondent surveyed the exhibitors on site and found Fastener Tech had everything needed for a fastener show despite its scale. There were a huge crowd of people particularly on the first day of the show. Both the exhibitors and visitors thought the show was of high quality and very professional. Our correspondent observed that the show mostly consisted of local American exhibitors and visitors, along with buyers from other countries. The quality and proficiency of this show was also brought out by seminars inviting speakers from Fastener Training Institute to speak on fastener failure, as well as by the Fastener Summit presented by Fastener Industry Coalition. The first edition of the show was given in 2007 and has reached its 10th anniversary, continuing to contribute value to the fastener industry.



Renowned Exhibitors Converged on Ferro Forma- The 2017 Edition Showed Its Diversity

知名廠商齊聚的畢爾包五金展- 2017年綻放異彩

The 2017 edition of Ferro Forma opened from June 6 to June 8. The show was consisted of 4 halls, with most hardware and fastener exhibitors located in Hall 1 and Hall 3, and a few ones in Hall 5. Among them, there were around a dozen of screw companies. We got our first-hand intelligence from our special correspondent, that incoming buyers were mostly local Spanish people, with a few overseas buyers from countries like the U.S., Canada, Italy, and Israel. Those renowned exhibitors to this show included Ambrovit, Vipa, Fabory, Phillip Screw, Araymond, and Heico. Buyers were mostly medium or small importers, traders, and distributors. Some of them have been continuously purchasing from Asian suppliers; some others prefer setting up local warehouses in Spain and shipping directly to the locals. Additionally, there were overseas importers who purchased at the show to sell back home, as well as visitors looking for small hardware and components such as door locks. From this we can tell the show attracted a diverse range of attendees.



2017 Fastener Fair Mexico

搶進墨西哥市場一途：2017年墨西哥螺絲展

Mexico is a member country of NAFTA, which also includes USA and Canada. For years, many exporters worldwide have faced complicated trade barriers while doing business in USA, so Mexico is considered the best stepping stone to entering U.S. market, making Mexico a very potential market. Fastener Fair Mexico 2017 was open in a joyous atmosphere. The organizer not only offered free beers on-site, but also invited an orchestra to give very great performance in the afternoon of the first day. In addition, during the 2- day event, the organizer also gave a series of seminars and workshops on related fastening technology and business running principles. Some experts were also invited to analyze the future challenge between USA and Mexico in the seminars and workshops.

According to Fastener World's on-site correspondent, visitors were mostly from local Mexico and USA. Local purchasers were mainly looking for suppliers having local agents in Mexico and most of them would ask first if exhibitors had factories or agents in Mexico. As a result, for suppliers interested in doing business with Mexican customers, having a local factory may be a great start for success. Visitors coming to make their inquiries were mostly manufacturers and importers with demands for certain products, especially screws, nuts and related fastening products.



M-Tech Tokyo

日本東京機械要素技術展

The annually held M-Tech Tokyo was again successfully given from June 25 to June 27. According to the data from the show management, last year the total visitor number was 87,285 and the visitor number this year was even more (up to 88,554). The visitor number on the last day was the highest during the 3-day event.

According to the report of Fastener World's correspondent on-site, manufacturers and traders represented half of the visitors respectively and most of the buyers were from local Japan. A few of the visitors were from other Asian countries, such as S. Korea, Thailand, etc. Most of the buyers coming with specific product demands and had already selected some of the booths they would like to visit before coming to the show.

