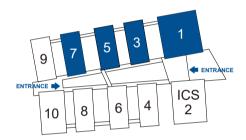


## **Fastener Fair Global** Taiwan **Exhibitors**

Date: 21 - 23 March 2023

**Venue: Messe Stuttgart, Germany** 



## Hall 1

666 **ORIENTAL MULTIPLE VIETNAM CO. LTD.** 

1452 PATTA INTERNATIONAL LIMITED



## Hall 5

2831	<b>FASTENER</b>	<b>WORLD INC.</b>
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2578 **SPRING LAKE ENTERPRISE CO., LTD.** 

2709 SHEH KAI PRECISION CO., LTD.

2730 MAUDLE INDUSTRIAL CO., LTD.

2731 REXLEN CORP.

2732 & 2736 **KUANG TAI METAL INDUSTRIAL CO., LTD.** 

2737 Y.Y. CABLE ACCESSORIES CO., LTD.

2830 SPECIAL RIVETS CORP.

2832 DA YANG ENTERPRISE CO., LTD.

**JACKWAY ENTERPRISE CO., LTD.** 2836

2837 WHIRLPOWER ENTERPRISE CO., LTD.

**DIING SEN FASTENERS INDUSTRIAL CO., LTD.** 2850

WE POWER INDUSTRY CO., LTD.

LOYAL & BIRCH CO., LTD. 2854

2855 A-STAINLESS INTERNATIONAL CO., LTD.

2856 **WEI IN ENTERPRISE CO., LTD.** 

2857 **HSIEN SUN INDUSTRY CO., LTD.** 

2858 SCREWTECH INDUSTRY CO., LTD.

2859 S&T FASTENING INDUSTRIAL CO., LTD.

2862 **FONTEC SCREWS CO., LTD.** 

**FONG PREAN INDUSTRIAL CO., LTD.** 2863

2866 YICISCREW CO., LTD.

2867 **CPC FASTENERS INTERNATIONAL CO., LTD.** 

ANCHOR FASTENERS INDUSTRIAL CO., LTD. 2868

2869 SHEN CHOU FASTENERS INDUSTRIAL CO., LTD.

2870 **CHUM YUAN CO., LTD.** 

2871 **HSIN HO MFG. CO., LTD.** 

2875 **RIU PRECISION HARDWARE FASTENER CO., LTD.** 

MIDAS UNION CO., LTD. 2876

2877 DAR YU ENTERPRISE CO., LTD.

2882 **FENG YI TITANIUM FASTENERS** 

2883 TAIWAN CMC CO., LTD.

**CHIREK FASTENER CORPORATION** 2886

2887 **DESIRABLE ENTERPRISE CO., LTD.** 

2888 **CHANG YI BOLT CO.. LTD.** 

2889 **BOSS PRECISION WORKS CO., LTD.** 

CHIAO CHANG PNEUMATIC TOOL CORP. 2930

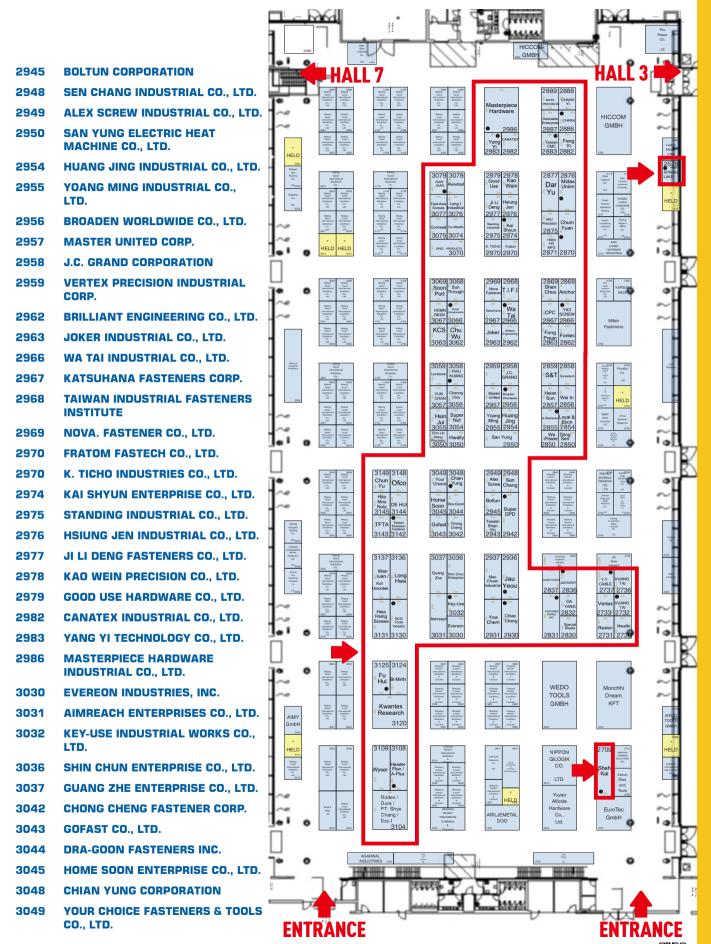
2931 YOW CHERN CO., LTD.

2936 JAU YEOU INDUSTRY CO., LTD.

2937 MAO CHUAN INDUSTRIAL CO., LTD.

2942 SUPER DPD CO., LTD.

2943 TAIWAN SHAN YIN INTERNATIONAL CO., LTD.



## Hall 5

## Hall 7

4233

3050	CHIN LIH HSING PRECISION ENTERPRISE CO., LTD.
3050	HWALLY PRODUCTS CO., LTD.
3054	SUPER NUT INDUSTRIAL CO., LTD.
3055	HSIN JUI HARDWARE ENTERPRISE CO., LTD.
3056	CHANNG CHIN INDUSTRY CORP.
3057	YUN CHAN INDUSTRY CO., LTD.
3058	FWU KUANG ENTERPRISES CO., LTD.
3059	LOCKSURE INC.
3062	CHU WU INDUSTRIAL CO., LTD.
3063	KCS ENTERPRISE COMPANY LIMITED.
3066	EXCEL COMPONENTS MFG CO., LTD.
3067	HOMN REEN ENTERPRISE CO., LTD.
3068	SUN THROUGH INDUSTRIAL CO., LTD.
3069	SOON PORT INTERNATIONAL CO., LTD.
3070	SPEC PRODUCTS CORP.
3074	CO-WEALTH ENTERPRISE CO., LTD.
3075	CORNWALL ENTERPRISE CO., LTD.
3076	LONG I INDUSTRIAL CO., LTD.
3077	FAST-ASIA SCREWS CO., LTD.
3078	RENETSAF CO., LTD.
3079	SHIN JAAN WORKS CO., LTD.
3104	DURA FASTENERS CO., LTD. RODEX FASTENERS CORP. PT. SHYE CHANG BATAM INDONESIA SZU I INDUSTRIES CO., LTD.
3108	A-PLUS SCREWS INC. HEADER PLAN CO. INC.
3109	WYSER INTERNATIONAL CORP.
3120	KWANTEX RESEARCH INC.
3124	BI-MIRTH CORP.
3125	FU HUI SCREW INDUSTRY CO., LTD.
3130	NCG TOOLS INDUSTRY CO., LTD.
3131	HWA HSING SCREW INDUSTRY CO., LTD.
3136	LONGHWA SCREW WORKS CO., LTD.
3137	KOT UNIONTEK CO., LTD. WAN IUAN ENTERPRISE CO., LTD.
3142	TAIWAN PRECISION FASTENER CO., LTD.
3143	TAIWAN FASTENER TRADING ASSOCIATION - TFTA
3144	DE HUI SCREW INDUSTRY CO., LTD.

4233 **SCREW KING CO., LTD.** HALL 9 VOID GMH Gruppe Goebel Group Ltda IVOSTUD \* HELD Co Ltd ENTRANCE **ENTRANCE** 

**LEADERWING HARDWARE INDUSTRIAL CO., LTD.** 

Only Taiwanese exhibitors exhibiting through Taiwan's exclusive agent Fastener World are listed.

為了方便統計準確,上述台灣扣件展團名單以有向本展台灣總代理商匯達公司報名為準。

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HAO MOU NUTS MFG. CO., LTD.

CHUN YU WORKS & CO., LTD.

OFCO INDUSTRIAL CORP.



## Join the fastener and fixing industry's international gathering, as Fastener Fair Global is back for 2023 in Stuttgart

Fastener Fair Global 2023, the 9th International Exhibition for the Fastener and Fixing Industry, takes place from 21 - 23 March 2023 in halls 1, 3, 5 and 7 at Messe Stuttgart Exhibition Centre in Germany. The event is a meeting place for leading international organisations in the fastener and fixing sector and an opportunity for exchanging competencies and views on current technological developments.

Exhibitors at Fastener Fair Global present products and services from the following sectors:

- Fastener manufacturing technology
- Industrial fasteners and fixings
- Construction fixings
- Assembly and installation systems
- Storage, distribution, factory equipment
- Information, communication and services

Fastener Fair Global provides an excellent platform to establish new contacts and build successful business relationships between suppliers, manufacturers, distributors, engineers and other industry professionals from various production and manufacturing sectors looking for fastening technologies.

### **International firms representing the market**

Some 835 companies have confirmed their participation at Fastener Fair Global 2023, covering 22,000 sqm of the exhibition ground. International firms from 42 countries are participating in the show, representing SMEs and large multinational enterprises mainly from Germany, Italy, China, Taiwan, India, Turkey, Netherlands, the UK, Spain and France.

Ahead of the event, Liljana Goszdziewski, Portfolio Director for the European Fastener Fairs, comments: "After four years since the last edition, it is rewarding and exciting to be able to welcome the international fastener and fixing industry at Fastener Fair Global 2023. The high turnout of exhibiting companies confirmed at the event reflects how keen the sector is to get together face-to-face and participate in the show to allow plenty of business networking activities and enable new sales and learning opportunities in a fast-growing market."

### A positive outlook of a growing sector

Fastener Fair Global provides a marketplace with a unique showcase and networking platform in one of the world's leading industrial economies. The global industrial fasteners market size was valued at USD 88.43 billion in 2021 and is predicted to expand at a compound annual growth rate (CAGR) of 4.5% from 2022 to 2030. The market is expected to be driven by population growth, high investment in the construction sector, and rising demand for industrial fasteners in the automotive and aerospace sectors. Moreover, the industrial machinery segment is set to expand at a CAGR of 5.0% from 2022 to 2030. The rapid growth of heavy machine-driven industries, including textiles, food and beverage, and chemicals, is expected to propel the demand for industrial machinery, thus driving the need for industrial fasteners over the forecast period.

### **Serving a wide variety of industries**

Exhibitors will be aiming their products and services at many industries, including:

- Construction
- Automotive
- Aerospace
- Marine
- Electronic and Electrical Goods
- General Engineering light/heavy
- HVAC / Air Conditioning / Services
- **Energy and Power Generation**
- Communication Technology
- Metal Products
- Furniture Manufacturing
- Sanitary Ware and Plumbing

### A high satisfaction level recorded by attendees

Over 12,000 senior managers, engineers and buyers visited the last edition of Fastener Fair Global. The mix of visitors to the show represented the diversity of markets served by the fastener and fixing industry. Most visitors were producers, wholesalers or distributors, playing a vital role in the supply chain to resellers and the manufacturing sector.

The vast majority of visitors at Fastener Fair Global achieved their business goals by attending the event, with 91% of visitors claiming to be highly satisfied with the show. As a result, 3 in 5 visitors would recommend Fastener Fair Global to their colleagues and business partners.

### **Fastener Fairs – connecting fastener** professionals worldwide

Fastener Fair Global belongs to the highly successful worldwide series of Fastener Fair exhibitions for the fastener and fixings industry. These include the portfolio flagship event, Fastener Fair Global, as well as Fastener Fair Italy, Fastener Fair India, Fastener Fair Mexico and Fastener Fair USA.

For more information on Fastener Fair Global 2023, visit https://www.fastenerfairglobal.com/

## **Great at Customizing WYSER INTERNATIONAL** Has High Expectations for Europe





Wyser is a specialized exporter and trader of automotive fasteners and OEM special fasteners. They had just announced relocating to the new headquarters in Rende District of Tainan City, Taiwan in 2021. Fastener World's camera had revealed the headquarters' modern white and Japanese-style interior design

with solar panels on the rooftop. Soon, Wyser will kick-start an overseas sales campaign in spring 2023 in the European market for opportunities brought by Fastener Fair Global in Stuttgart.

### **Over 30% Sales from Europe**

### "We Want More European Clients to See Wyser"

"We mostly sell to North America and Europe. Europe represents 35% of our revenues, so this shows how much we care about the European market. We will be showcasing customized products including screws, bolts, nuts, punched parts, cast parts, machined parts,

wire forms, tubings and spacers that we supply to automakers and other OEM industrial markets," said President Thomas Kan.

The great thing about this reputable fastener trader in southern Taiwan is that their products are developed and tailored to clients' demand. "We look forward to working with specialized distributors, and we are glad to help them know about our products and distribute them to various industries," said Thomas. Anyone who would like to purchase high quality fasteners from Wyser are welcome to





find new possibilities. "The reason that we attend this show is to have a look around of the local market and visit old friends. We don't have a set target. We just want to promote our service and Europe will see us and quality products proudly manufactured in Taiwan," explained Thomas.

### Thomas: "We've Been Striving to Meet High European Quality"

EU has been updating quality regulations and adding complicated requirements. To cope with it, Wyser has automated optical sorting equipment coupled with manual inspection to check final products. There is the addition of QC unit and equipment, including coordinate measuring machines, salt spray testers, roughness/flatness/hardness testers, torsional strength testers, plating thickness testers, gages and optical comparators. Layers of check ensures meeting requests made by European clients. "We have a complete lineup of inspection equipment, 10 specialized product quality engineers and inspection personnel. We have very good reputation in quality," said Thomas. Wyser has had support from loyal clients for the past 30 years. Even in the global recession last year, Thomas still made sales growth. Over 90% of orders coming from high-end American and European markets proves Wyser's service are trusted overseas.

Wyser is anticipated for European and other overseas customers to visit Wyser's new headquarters after the show. In 2022 Wyser worked on the new headquarters announcement report and produced a promotional video with Fastener World to present the headquarters to the world. The new work environment not only brings comfort for employees but also gives clients a fresh look.

### **Developing Products is a Lone Trip but It's Where You Could Shine**

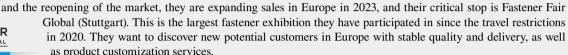
Thomas has overcome countless challenges in developing products for clients. Customizing products gives him a lot to tackle, but what he knows for sure is that a hard path like this is less traveled. He's been cautious about the war, inflation, chip shortage and energy crisis. He uses his strength in customizing to increase market reach and product line. "We hope to meet those who know what we can do. We will take on more challenging products, develop the products with our clients and enjoy achievements with them," said Thomas.

Contact: President Thomas Kan Email: wyser@wyser.com.tw

# One of Taiwan's Top 10, JAU YEOU INDUSTRY Expands Sales in Europe



A major manufacturer of low carbon steel small screws, Jau Yeou has also been listed among the top ten screw companies in Taiwan for several times. The revenue in 2021 grew 20.5% to NT\$3.3 billion, of which Europe already accounts for 60%. With this growth momentum







They will exhibit construction and automotive fasteners at the Stuttgart show. In addition to promoting long screws and drywall screws, they will also include welding screws. At least 15 types have been developed and mass-produced. Due to mastering the forming technology of solder joints (rings), they have good quality. Furthermore, they revealed to Fastener World that their composite screws are being developed and prototypes have been successfully made. They also purchased many machines to meet the demand for collated screws. In automotive fasteners, the main focus is on interior parts and welding screws. "Most of our interior parts are small screws, such as thread forming screws, tapping screws, and trilobular thread screws, which are in line with our construction parts expertise in which we have experience for more than 40 years. The source of materials is Taiwan CSC, and the quality is stable," said the company.

The company has always been adhering to the principle of "Doing it right the first time, ensuring quality and improving efficiency", responding to the requirements of European industrial, automotive and high-end industries. They have technical personnel education and training, and through double supervision to meet customer needs.

### **Positive Prospect for JYR Aviation Components**

According to Jau Yeou, since the fourth quarter of 2021, clients' demand for the products of their subsidiary JYR Aviation Components has increased, bringing a turnover in 2022 up 105% from 2021, and has recovered up to 90% of the 2019 level. At present, it seems that the demand of international aerospace industry continues to grow. Due to global supply chain issues, as well as labor shortages, lack of production capacity, and loss of technical personnel, major international manufacturers such as Boeing and Airbus predict that the problem will not be alleviated until the second quarter of 2023. The war between Russia and Ukraine has caused soaring prices of raw materials and prolonged lead time. Although it has affected the aerospace industry, the prospect is still promising.

### **Key Words: Capacity Expansion & Carbon Reduction Certification**

After the shipping congestion in 2020 and the subsequent overwhelming orders, Jau Yeou has experienced tight production capacity and inventory. In order to increase customer satisfaction and ensure stable delivery, they will expand their capacity and warehouse space in the future. The top two markets of Jau Yeou are Europe and America. Since Europe will start the carbon footprint audit process in 2023, and the United States will start the same process as soon as 2024, Jau Yeou is working with the government to obtain relevant certification as soon as possible in accordance with the needs of customers.

They observed Poland and Italy shows that the momentum of the fastener industry's recovery after the Pandemic should not be underestimated. In addition to the developed Western European market, the post-Brexit UK, Eastern Europe with rapid industrial development and countries that have experienced post-war conflicts are all potential markets.

Contact: Ms. Emmi Lin Email: emmi@mail.jauyeou.com

## CHIAN YUNG CORPORATION

 Solving Customers' Assembly and **Inventory Problems** 





Chian Yung Corporation specializes in manufacturing SEMS screws in carbon steel/stainless steel/copper/aluminum in sizes of #0-1/2" (M1.4-M12) and lengths of 1/8"-4" (3mm-108mm), as well as SEMS screws with electroplating, coating and related post-production processes. With its products mainly exported to European and U.S. markets, Chian Yung's nearly 5,000 sq. m plant in Benjhou Industrial Park in Gangshan, Kaohsiung, is fully equipped with automated production lines and quality control equipment to meet the needs of customers from all over the world. It is ready to exhibit its high quality products and services at Fastener Fair Global in Stuttgart, Germany again in 2023.

Why do You Need to Purchase Screws and Washers Separately? **SEMS Screws Offer the Best Solution** 

In many applications, fasteners need to be combined with different washers to achieve perfect locking performance, so it takes more time to assemble the fasteners than to assemble them alone. It is also needed to consider whether the stock of washers is sufficient or not, which will indirectly increase unnecessary time and labor costs. SEMS screws from Chian Yung can solve these problems at once, allowing users to experience the advantages and characteristics different from other ordinary screws.

"We'd like to make more customers understand SEMS screws. The most important feature of SEMS screws is that it saves time in assembly and eliminates the need to spend extra time assembling screws and washers. This means that users no longer have to purchase screws and washers separately, and do not have to think about the quantity and stock of both," said Chian Yung.

The SEMS screws provided by Chian Yung are highly convenient to use and efficient to apply, and have won the favor and trust of its customers. About 70% of its production capacity is for the European and American markets (40% for America and 30% for Europe).



### **Over 30 Years of Experience** ISO 9001:2000 and IATF 16949 Certified

Established in 1987, Chian Yung has been serving customers worldwide for more than 30 years. It has not only sufficient production experience, but also knows the characteristics of screws and washers very well. Its stringent production capability and quality management enabled it to obtain the ISO 9001:2000 certification in 2000 and the IATF 16949 certification in 2015.

"For meeting the requirements of the IATF 16949 certification, the whole factory has been implementing strict quality control. In addition to increasing the number of our quality inspection instruments, the quality of quality control personnel is also a very important part of the process," said Chian Yung.

Chian Yung's products are widely used in the automotive, electronics, computer and electrical fields, and can be customized to meet the different needs of its customers. Its stable quality and on-time delivery make customers worry-free.

"We are pragmatic in dealing with our customers, just like screws, which are small in size, but as long as they are of good quality and strong enough, they can play an indispensable role. In response to the increasing demand of the automotive industry in the future, we are looking forward to developing more customers for automotive fasteners and parts, and we welcome domestic & foreign traders or manufacturers to cooperate with us to develop the market," said Chian Yung.



**Contact: Billy Chiu/ Judy Chang** Email: sales@chianyungco.com.tw **JOKER INDUSTRIAL** 

Full-range ETA
Seismic C1&C2
Approval Anchor Bolt



### **Debut in European Trade Shows!**



Joker Industrial is an industry-leading anchor bolt developer and designer, featuring one-stop solution service ranging from order taking, design to manufacturing. Their expertise lies in their understanding of different environments and regulations in different countries, which allows them to design customized anchor bolts for clients. They have a lab to provide test data, and welcome customers with special

design requests or those who can develop products together to create one-of-a-kind anchor bolts. At Fastener Fair Global, they will introduce a new product to replace conventional anchor bolts, and here, Fastener World brings to you all the details.

## **Top-level ETA-C2 Certification Anti-vibration Cement Threaded Anchor Bolt**

The company is full-on with the investment in acquiring a C2 certificate, and their M8, 10, 12, 14 cement anchors will get the certificate before the Stuttgart show. Cement comes in different materials and different countries use different materials. Plus, cement contains impurities such as stones, quartz, lime, rebar, etc. Therefore, this type of anchor bolt takes a patented triple thread structure, in which the high and low threads can deal with various types of materials and impurities. In other words, it is a "universal" anchor bolt used in different cement environments in different countries. In addition, the special grooves on the tip save strength for users. What's more, according to the ETA document, its load capacity is more than double the industry level. It will require less of this anchor bolt to create enough load capacity on the same cement plate, reducing carbon emission and protecting the environment. In addition to the existing carbon steel anchor bolt, they will launch a stainless steel bi-metal anchor bolt with the same structural design in March 2023, which will have the same strong performance as the carbon steel counterpart

according to the test data by the lab.

Seismicity		Importance Class acc. to EN 1998-1:2004, 4.2.5				
	<b>a</b> g ⋅ S <sup>2)</sup>	1	"	III	IV	
Very low <sup>1)</sup>	a <sub>g</sub> ·S ≤ 0,05 g	ETAG 001 Part 1 to Part 5				
Low <sup>1)</sup>	$0.05 g < a_g \cdot S \le 0.1 g$	C1	C1 <sup>3)</sup> or C2 <sup>4)</sup> C2		C2	
	a <sub>g</sub> ⋅S > 0,1 g	C1	C2			

Email: info@joker.com.tw

### **Exclusive: Automated Fastener Mass Production Equipment**

When a customer requires a special fastener, they can develop automated mass production equipment specifically for that, and use the equipment to mass-produce for the customer. A general mass-production machine cannot be applied to the special fasteners specified by customers, but Joker Industrial can make their own tailored machine to produce special fasteners for customers, which is a core highly-proficient R&D capability owned by them. Each unit of their manpower can produce more units of product for customers, resulting in shorter lead time and offering the most reasonably priced products.

**Contact: Product Manager Ryan Huang** 

### Diverse Products: Construction Hardware Parts & Automotive Fasteners

Their future will go beyond anchor bolts and include automotive fasteners. As of this writing in December 2022, they have passed IATF 16949 audit and will get the certificate in January 2023. Their future potential is not to be underestimated.

### **Market Prospects for 2023**

Product manager Ryan Huang visited many European customers when he exhibited in Fastener Fair Italy in 2022. He told Fastener World that the Europeans predict the market will start to revitalize during the third quarter of 2023 and 2024. The economic recession, natural gas crisis and electricity price issues have lifted prices in Europe by several folds. Not only Taiwan manufacturers, but also European manufacturers are met with outstanding, delayed or deferred payment and other payment-related issues.

Although the outlook is not optimistic enough, he believes it's just that the good times haven't got here, and he will stay with customers to get over the difficulties. In 2023 they will push forward a full-range digitalization (MES) initiative, manufacturing process optimization and training sessions, and leap to new heights when global demand returns.

by Dean Tseng, Fastener World

## **EXCEL COMPONENTS MFG.**

# A Must-have Partner on European Carmakers' Purchase List



### **Multi-certificate and Customer Trust**

If European automakers and related companies are looking for a reliable source of purchase, Taiwan-based Excel Components Mfg. is one of the top choices. Established in 1978, this precision machining specialist has a long history of nearly 45 years of sales to more than 50 countries. In addition to their long experience in the industrial field, they have made many investments and structural improvements in the automotive field. The final result is that they have obtained many international certificates, including IATF 16949:2016 preferred by the automotive supply chain that they acquired 2021, as well as RoHS and REACH certificates for European environmental requirements, and the ISO 9001:2015 certificate. They are qualified for the APQP (Advance Product Quality Planning) standard and can provide PPAP and IMDS.



This suffices to say they continuously update their production processes to meet the stringent European quality as well as environmental and cleanliness requirements. European companies can take them as a must-visit sourcing target.



### **Featured Product for the Exhibition: Customized Nonstandard Parts**

In 2023, they will be back at Fastener Fair Global. This time, they will showcase customized non-standard parts, because customized production is their strength. Through the aforementioned APQP standard process, they can provide customers with product design and development services that meet the high-quality requirements of Europe and provide evaluation, feedback, and corrective mechanisms, together with the development of new products that customers really need. The company said their products can be used in a variety of industries, such as machinery, automotive, electronics, telecommunications, drones, etc. Customized products can be produced according to customer designs.

### **High Quality and Competitive Price**

In particular, the company pointed out that they have CNC turning and milling machines for all kinds of plating and heat treatment, providing deep hole drilling, surface

machining, long workpiece machining, and complete inspection equipment with optical sorting machines for final inspection to achieve higher quality. They use graphic measuring equipment from Keyence, telecentric visual measuring instruments, salt spraying machines, hardness/roughness testing machines, gauges, 2.5D projectors, coating thickness machines, etc. to check the products for European customers.

They said they have their own factory to reduce the cost to the lowest and provide competitive prices, along with strict control and complete inspection equipment, to provide customers with the best quality and diversified products, including automotive fasteners, cotter pins, tire studs, bleeder screws, and other non-fastener automotive parts, which can meet the needs of the European automotive supply chain from a single source.

### **Up to 50% Export to Europe**

They are a 100% export company, of which 30% are sold to the US, 30% to Sweden, 20% to Germany, and 20% to other countries. You will notice that they sell up to 50% of their products to Europe. By exhibiting at Fastener Fair Global, they say they are looking forward to adding new customers and developing a customer base in different industries. At this show, European customers can take advantage of the opportunity to explore business opportunities with them.

Looking to the future, the company says that diversifying their customer base across industries is their focus and goal and that they look forward to producing a wide range of products. In 2023, when the global market opens, they will have new business opportunities in Europe to look forward to.

Contact: Sales Manager Daisy Su Email: sales02@excelcomponents.com.tw