

Brazilian News

Compiled by Fastener World

Fastener Imports into Brazil Won't Reach US\$ 1 Billion

In the first nine months of 2021 the fastener import into Brazil totalled US\$ 693.62 million (151,487.7 tons), a result of 38.92% up from US\$ 499.27 million (104,052.1 tons) in 2020; and 11.57% higher than the record for the 12 months in 2019 which was US\$ 621.65 million (123,923.4 tons).

The 2021 performance is good, but not enough to break the record. After all, the Brazilian currency is depreciated. Also, many circumstances have caused impacts, such as some production halts of automotive and auto parts companies, and the shortage of containers does not allow the imports to go beyond.



Michael Kleber and Enéas Henrique (New-Fix President and CEO)

New-Fix Celebrates 21st Anniversary

On normal conditions, corporations celebrate when they achieve ten years from foundation, also 15, 20 years...and so on. New-Fix, a young and very successful fastener manufacturer in Brazil, was celebrating the 21st year.

The company was founded by Michael Kleber and Enéas Henrique, when they were, practically, teenagers.

In early 1990, Kleber and Henrique were employees at a small fastener store, separating and arranging several kinds of fasteners. Soon, the duo was working in sales.

In 1994 they founded their own fastener store to sell as a specialist in rivets. In 2000, the store had its own production to supply some important customers. In 2002, an opportunity emerged for them to purchase a modest company named “NeoFix”, consolidating the current trademark New-Fix.

Currently operating with more than 540 employees, it is forecast to achieve more than 15 thousand tons in production for 2021, including bolts, screws, nuts, as well as rivets in which New-Fix is the Brazilian leader.



Jomarca Does not Stop Expansion

Located in Guarulhos City, SP, around ten minutes from International São Paulo Airport, the huge area owned by Jomarca was amplified with the purchase of a neighbouring area of 6,800 m², a space once occupied by a chemical industry which has moved to another address.

Jomarca, one of the biggest Brazilian fastener manufacturers, has invested in expanding its industrial plant to 51,000 square meters in total.

“This expansion directly impacts the production of fasteners for furniture industries. The new facilities have more machines to process raw materials to manufacture fasteners overall. In addition, this new space is to be occupied by new lines for painting and surface treatment”, said Ricardo Marques Castelhana, CEO of Jomarca.



Ricardo and João Marques Castelhana (CEO and President of Jomarca)

Walsywa: Moving and Expanding

A fastener player in the construction and solar energy markets, Walsywa operates in its new headquarters in Jundiaí town, around 90 km from the state capital, São Paulo.

The modern and new address has a 13-meter high ceiling, and more than 8,000 pallets and eight docks, where the company can move batches with greater speed. It is very close to two of the five busiest highways in the country. The office is a modern and open environment with high floors, in addition to rooms for taking a rest and playing games, thus generating greater interaction with the collaborators. It has a very modern laboratory which is still under construction.



João Pedro Schrott (President of Walsywa)



Ingepal: Deck Screws

Decks surrounding swimming pools, porches, and gardens have a plastic resin composite which greatly expands and contracts when exposed to weather.

For secure and long-lasting fixation without impacting the aesthetics in the construction or renovation of decks, the Brazilian fastener manufacturer, Ingepal, presents its line of exclusive screws for this type of application.

The company is the only one in Brazil that has developed this type of screws in hardened steel, an item capable of resisting expansion and contraction. ■

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