



Brazilian News

»» Brazilian Fastener Trade - 2020 in Summary

In 2020 the fastener export and import of Brazil generated US\$ 636.13 million in value and 130,989.11 tons in volume respectively. This result was 22.01% less than the US\$ 815.58 million and 14.67% less than the 153,499.58 tons recorded in 2019. No surprise about the drop due to the pandemic.

It is also not surprising that the fastener import is predominant over the fastener export in Brazil. In 2020, the share of imported fasteners was 78.50% in the total value (US\$ 499.27 million) and 79.43% in the total volume (104,052.10 tons). In 2019 it was 76.22% in the total value (US\$ 621.65 million) and 80.74% in the total volume (123,923 tons).

The share of Brazilian fastener export in 2020 was 21.50% in the total value (US\$ 136.86 million) and 20.57% in the total volume (26,937.01 tons). In 2019 the result was 23.78% in the total value (US\$ 193.93 million) and 23.86% in the total volume (29,576.18 tons).

		Export	Export Share	Import	Import Share	Export + Import
2020	Value (US\$ million)	136.86	21.50%	499.27	78.50%	636.13
	Volume (ton)	26.937,01	20.57%	104,052.10	79.43%	130,989.11
2019	Value (US\$ million)	193.93	23.78%	621.65	76.22%	815.58
	Volume (ton)	29,576.18	19.26%	123,923.40	80.74%	153,499.58

One of the sources, the Ministry of Industry, Foreign Trade and Services (MDIC) of Brazil does not provide data on volume by country, both in import and export.

Last year China maintained its leadership, taking up 25% of Brazilian fastener import (US\$ 127 million). The USA followed at 16% (US\$ 77.5 million); Japan, 10% (US\$ 51.9 million); Germany, 10% (US\$ 51.6 million) and Taiwan, 5.6% (US\$ 27.7 million).

Among the top five export destinations for Brazilian fasteners were the USA taking up 36% (US\$ 49.9 million); Argentina, 17% (US \$ 23.7 million); Paraguay, 11% (US\$ 11 million); France, 4.5% (US\$ 6.21 million) and Germany, 3.5% (US\$ 4.76 million).

Regarding the average price per kilogram, among the fasteners exported in 2020, the price was US\$ 5.08 (US\$ 6.55 in 2019), higher than the US\$ 4.79 (US\$ 5.01 in 2019) of imports.

Top 5 Countries Involved in Brazilian Fastener Trade (Unit: US\$ Million)

Export Destinations in 2020	Share	Import Origins in 2020	Share
1. USA: 49.3	36%	1. China: 127.0	25%
2. Argentina: 23.7	17%	2. USA: 77.5	16%
3. Paraguay: 11.0	8.0%	3. Japan: 51.9	10%
4. France: 6.21	4.5%	4. Germany: 51.6	10%
5. Germany: 4.76	3.5%	5. Taiwan: 27.7	5.6%
Total Export Value: 136.86	---	Total Import Value: 499.27	---
Export Destinations in 2019	Share	Import Origins in 2019	Share
1. USA: 79.7	41%	1. China: 130.0	21%
2. Argentina: 22.6	12%	2. USA: 95.5	15%
3. Paraguay: 13.0	6.7%	3. Germany: 72.9	12%
4. France: 7.86	4.1%	4. Japan: 72.0	12%
5. Germany: 6.07	3.1%	5. Taiwan: 33.4	5.4%
Total Export Value: 193.93	---	Total Import Value: 621.65	---

Source: www.mdic.gov.br

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Belenus factory (Vinhedo Town, SP, Brazil)

»» Belenus Becomes the Top Fastener Manufacturer in Brazil

The company substantially increased its capacity after acquiring several machines in 2020

Founded in 2002 and led by the businessman João Marcos Lucas, Belenus Ltd substantially expanded its capacity after acquiring several used machines in 2020, especially a lot of cold forming machines, including 13 Sacma and 5 National Machinery models that are able to produce fasteners from M6 to M20.

With around 1,400 employees, the company raised its capacity to 8,000 tons/month, which is 2,000 tons more than its former capacity, including the production of fasteners such as bolts, screws, and nuts, standard and special, making Belenus the top fastener manufacturer in Brazil.

Belenus also has a big trade division dedicated to distribution of more than 15,000 items for the construction industry and other relevant products, such as hardware, tools, various parts and equipment, including its own brands, such as BelEnergy (photovoltaic products), BelFit (hydraulic hoses and terminals), BelLift (cargo handling products) and Beltools (tools and hardware).



Sergio Lucas and João Marcos Lucas (Belenus directors)



João Pedro Schrott (the Walsywa president)

»» Walsywa: Heating the Solar Energy Market

Founded in 1964 as a leader in supplying fastening products especially for civil construction, Walsywa has been expanding its portfolio since the second half of 2020, by including items for use in solar energy capturing systems, an emerging and promising business.

Made of stainless steel, 100% passivated, the Walsywa solar energy lines include terminal clamps, flat and rubber washers, flanged hexagonal nuts, screws, rods and rod sets, anchor bolts, as well as specialty fasteners.



"More than ever, the emerging solar energy system needs the best fastening options, which is a know-how that Walsywa has for more than half a century of history. We intend, then, to differentiate ourselves in this market, because we make fasteners for civil construction. Supported by a highly trained team, we have been providing the best service and efficient logistics running 24 hours in most regions of Brazil. In addition, we have our own laboratory for product development that meets stringent demands," said João Pedro Schrott, Walsywa president.

