

Fastener Poland 2019

Visitors Show High Interest in Taiwanese Fastener Manufacturers



The 3rd edition of Fastener Poland was held at International Exhibition and Convention Centre EXPO Krakow on October 8-9, 2019. Many of the visitors coming to Fastener World's booth were local manufacturers and importers and some others were from Belarus, Ukraine, Germany, Czech, Turkey, France, etc. Our correspondents on-site were also contacted by several purchasers asking if we could recommend some Taiwanese suppliers offering high quality products to them.

Taiwanese exhibitors represented by Fastener World this year included Yung Ming, Wei Zai, Joker, Kingwin, Miao Sen, Siang Syuan Fu, Hoplite, Bi-Mirth, Sato Fastener, Chong Cheng, Fastener Jamher, Ray Fu, Nova, Kuo Hsian, Yeswin, Ony, Ji Li Deng, Chite, Your Choice, Uni-Protech, Jenn Tai, Sheh Kai, Header Plan, Home Soon, Hsiung Jen, Apex, Tsung Yang, Renetsaf, Amis, Long I, TIFI, Vertigo and Filrox.

This year most of the visitors were looking for screws and the number of visitors was also higher than the record last year. In addition, quite a few of the exhibitors displayed their latest products at the show. Nearly 200 manufacturers and traders from Belgium, China, Czech, France, Spain, India, Malta, Germany, Poland, Slovenia, Taiwan, Turkey, USA, UK, and Italy came to exhibit various types of fasteners, tools and related machinery.

During the event, many topics were discussed in the sessions held by the organizer, which included challenges currently faced by the Polish fastener market, technical solutions for fastener manufacturers, relevant markets and technology, and 3D printing. The organizer also held a "Fastener Poland 2019 Fair Competition." The judges chose the award winners based on the criteria of modernity of construction and technological solutions, high level of operational parameters, aesthetics, functionality and favorable ergonomic features. 3 companies in fasteners and assembly systems categories were awarded with the Wawel's Dragons.

Follow us on our website, facebook, WeChat, App and magazines to get more updates about Fastener Poland 2020.



Amis



Bi-Mirth



Chong Cheng



Chite



Filrox



Tsung Yang



BI-MIRTH Corporation



Chong Cheng



Fastener Jamher





Hsiung Jen



Header Plan



Home Soon



Hoplite



Ji Li Deng



Jenn Tai



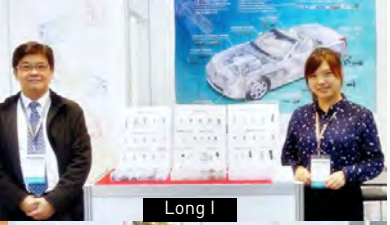
Joker



Kingwin



Kuo Hsian



Long I



Renetsaf



Your Choice



Nova



Ony



Ray Fu



Sato Fastener



Apex



Siang Snyan Fu



Sheh Kai



TIFI



Uni-Protech



Vertigo



Yeswin



Wei Zai



Miao Sen



Yung Ming





A Successful 2019 at the Fastener Exhibition & Conference

The very first Fastener Exhibition & Conference was a huge success, and the organisers can't wait to make it even bigger and better for next year!

This year was the very first year for the Fastener Exhibition & Conference, welcoming big names from across the fastener industry. The event was the ultimate networking hub, showcasing the latest industry products and services, to help visitors keep up with the fastener trends.

The Fastener Exhibition was truly unmissable, holding a fantastic award ceremony where the most innovative industry product was commended. On top of this, the show welcomed a number of inspirational expert speakers who shared their insights into the wonderful world of fasteners.

The Fastener Exhibition & Conference is already set to welcome even more visitors through their doors in 2020 ! Discover more about this year's successes, right here...

Show Statistics

On 11th & 12th September 2019 , the show welcomed some big names through their doors. 74 percent of visitors were the ultimate decision makers of their companies, including CEOs, Managing Directors, Directors, Finance Directors, Operations Directors, and the like.

The exhibition saw companies represented across the board, including huge businesses like BUFAB, Fastenal, Siemens, ScrewFix, Kier, Kingfisher, Jaguar Land Rover, and Rolls Royce. Overall, 92 percent of the visitors had an influence on decisions made within their companies. So, all the exhibitors who showcased their ideas at the show made real, worthy contacts who would contact them in the future.

The show was so popular, that 71 percent of the exhibitors rebooked on-site for 2020, and 87 percent of visitors said they would attend next year!

A Final Word From the Fastener Exhibition & Conference Event Director

The Fastener Exhibition's fantastic Event Director, Henry Kirkpatrick, worked so hard to pull this show off. He had a great time at the exhibition, meeting and greeting all the individuals he'd spoken to over the phone, and seeing the show come to life. Henry had only great things to say about how the show went, saying:

"As the Fastener Exhibition and Conference's inaugural show, we couldn't have hoped for anything better! We were blown away by the quality of visitors that attended this year. It is a testament to our exhibitors that we haven't stopped hearing good things about the show.

"It is always tough to launch a show, but it is safe to say that 2019 was extremely successful. Our focus is now on making 2020 even bigger and better. I look forward to seeing you there."



Fastener Trade Show Suzhou 2019

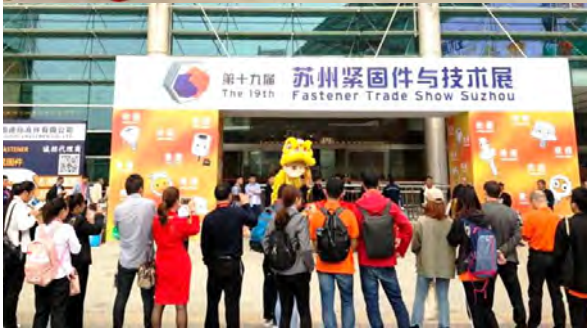
Visitors Show High Interest in Fastener Machinery

Fastener Trade Show Suzhou 2019 was held on Oct. 23-25 at Suzhou International Expo Centre located in Suzhou Industrial Park. Visitors were mostly from the local industries and showed high interest in fastener machinery.

The latest Oct. issue of China Fastener World Magazine again became the most popular industry publication at the show this year. Several buyers particularly coming to visit Fastener World's stand said, "China Fastener World Magazine provides us with fastener and fastener machinery information and suppliers in the magazine are clearly classified, which is quite easy for us to find product suppliers that most fit with our demands."

It was busy on the first day and well-known companies such as Hunan Liangang Fasteners, Shanghai Ju Hong and Biing Feng Enterprise were also present to exhibit. The theme of Fastener Trade Show Suzhou this year was centered on "Application and Export." According to the organizer, the end applications of fasteners were the focus of the show this year. Through the in-depth collaboration with relevant auto parts, machinery, construction, electronics and hardware associations, media, distribution markets and hardware distribution centers, more end-users were invited to visit the show this year.

The concurrently held event in Fastener Trade Show Suzhou was "Most Popular Fastener Applications Summit," which included thematic speeches and discussions on cars and construction related to fasteners, and which was for establishing an ideal platform for technique training and intelligence exchange.



Taiwan Hardware Show 2019

Larger Scale with Increased Int'l Buyers Participation

Taiwan Hardware Show (THS) hosted by Taiwan Hand Tool Manufacturers Association took place at Taichung International Exhibition Center from Oct. 17 to Oct. 19 and was participated by 430 exhibitors from Taiwan and many other countries/regions booking more than 1,000 standard booths in total, the highest record in the show's history. The total floor plan spanned the area of 16,524 sq. meters and a variety of hardware exhibits for domestic demand and export were on display.

Fastener World's free copies of Hardware and Fastener Components Magazine were also available onsite, most of which were taken by several overseas visitors. In addition to our printed version of magazines arousing the interest of many visitors, we also recommended hardware and hand tools manufacturers visit our stand and try our online business matchmaking service, quickly helping them locate suitable suppliers and products at price levels most acceptable to them.

Taiwan is one of the major hardware manufacturing heartlands in the world and its domestic relevant hardware industry has the world's second largest production value. In 2018 the production value of Taiwan hardware industry reached NTD 12.8 billion and in the first 6 months of 2019 the production value of Taiwan hardware industry was up NTD 2.7 billion from the same period in 2018. Taiwan hardware industry has a significant presence worldwide and Taichung is also said to be the origin of Taiwan hardware industry. Around 70% of relevant companies are located in the greater Taichung area and nearly 2,000 companies altogether form a complete and vertically integrated supply chain, which is well-known for smooth work division and flexible operation.

5 thematic sessions were arranged during the event, where domestic and overseas experts and scholars were present to discuss topics like hardware and hand tools with the audience. The show management also organized a delegation to Global DIY Summit in Dublin this June to promote THS. Japan DIY Industry Association and EDRA/GHIN also organized delegations to visit THS this year.

In addition, the organizer also mailed invitation letters to buyers in Russia, Ukraine, Poland and many other emerging countries interested in purchasing high value added and niche products for aerospace, medical, aftermarket, gardening, industrial and digital hardware & tools applications prior to the opening of the show, increasing opportunities for Taiwanese suppliers to gain potential orders and get connected to the world stage.

Globally well-known brands, such as Stanley, Kawasaki, Würth, Snap-On, Milwaukee, as well as many purchasing representatives working for IKEA, Lowe's, Monotaro and TradeTools were also frequent participants of this show. The number of pre-registrants from U.S. and European distribution networks this year was also higher than the number last year, which is expected to bring more orders for Taiwanese companies and enhance the export of Taiwan hardware and hand tools industry.



Expo Nacional Ferretera 2019

Expo Nacional Ferretera was held for the 31st time at Expo Guadalajara during September 5 and 7. The show boasts more than 1,400 exhibitors of hardware, construction, industrial safety, electrical and lighting from 35 countries. It has an average of 85,000 visitors from 62 countries, covering manufacturers, distributors, developers, engineers, and store owners.

Our correspondent were handing out our latest publications there. She reported that a large portion of visitors were end users and owners with one or more hardware stores. Other visitors included construction company representatives seeking construction materials suppliers. She exchanged name cards with representatives of large distribution companies who mostly import products directly from China to Mexico.

The next show has been scheduled to take place on September 10-12, 2020 at Expo Guadalajara.



Multi-Range Trade Platform – All in One Place at

INDOFASTENER, INDO TOOLS & HARDWARE SHOW 2019

INDOFASTENER, INDO TOOLS & HARDWARE ended on 12th October 2019 with high enthusiasm for the latest products that are in high-demand locally. The combined exhibitions are focused towards delivering new solutions that would spur further innovation across the country's vastly developing manufacturing sectors for fastener and fixing solutions, industrial and house tools, hardware, equipment and products for major industrial and end-user applications.

Indonesia is a lucrative market and business focal point for hardware, tools and fastener producers, manufacturers, distributors, suppliers and end-users. INDOFASTENER, INDO TOOLS & HARDWARE has developed the strategic direct business avenue that opens valuable and exclusive opportunities for exhibitors and visitors alike to identify prospective partners with the best products in the market.

INDOFASTENER introduces high quality industrial fasteners - bolts, nuts, nails, screws and rivets in various material forms, fittings and precision formed parts, assembly equipment, tools and supplies, advanced fastener manufacturing technology and machinery, equipment and other process classifications that are highly sought-after in Indonesia and INDOTOOLS & HARDWARE and on the other hand presents the broad range of exhibits covering - adhesives, glues, paint & pigments, wall & window covering, automotive accessories, building maintenance tools & equipment, camping & outdoor gear, DIY tools, gardening tools & equipment, home appliances, lighting installation, plumbing & electricity products, safety equipment, locks, and fire prevention, storage compartments for hardware tools, warehouse and office and lastly waste management & energy-saving technologies.

Over four exciting days, 12,917 visitors got a first-hand look at the latest forms of quality fastener and tools from manufacturers. The exhibition attracts from global industry players exhibiting their latest innovations and products suppliers across Indonesia and the region and other foreign companies looking to widen their product outreach in Indonesia by participating through the exhibitions.

INDOFASTENER, INDO TOOLS & HARDWARE will return for next edition from 14 – 16 October 2020.



China International Hardware Show 2019

Asia's Largest and World's 2nd Largest Hardware Show



China International Hardware Show was held on October 10-12, 2019 at National Exhibition and Convention Center (Shanghai). It was also co-located with China International Building Hardware & Fasteners Show and China International Locks & Security Doors Show. These three busy shows attracted the enthusiastic attendance of visitors. The booth of Fastener World was located in Hall 1.2 (the zone for hardware and tools), where a comprehensive range of tools, building hardware, fasteners, locks & security doors were showcased.

Around 70% of the visitors coming to Fastener World's booth were looking for hardware, pneumatic tools, while the rest were looking for fasteners. Many overseas visitors came to skim through and ask for our free China Fastener Magazine. Local Chinese visitors were mostly traders, manufacturers and purchasers. In addition, many visitors told our correspondent on-site that due to the influence of U.S.-China trade war and the increased tariffs U.S. imposed on China, their business was greatly impacted.

During the event, the organizer also held a 2019 professional industry forum to boost visitors' understanding of the Chinese hardware market. European DIY Retail Association (EDRA) and Global Home Improvement Network (GHIN) representative Oliver Ginestier was invited to talk about the current development of the hardware industry. Executive Chairman of China National Hardware Association (CNHA), Vice President of eBay and many other authoritative characters were also invited to give their thematic speeches.

The organizer also arranged a Match & Meet Program. Visitors only needed to submit their requests and the system would match the demands of exhibitors with the pre-registered visitors and arrange respective one-on-one meetings during the event.

Follow us on our website, facebook, WeChat, App and magazines for any update about the next CIHS in 2020. ■

