

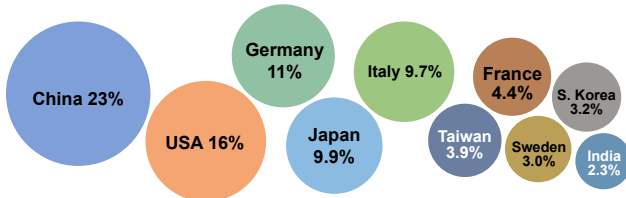
Brazilian News



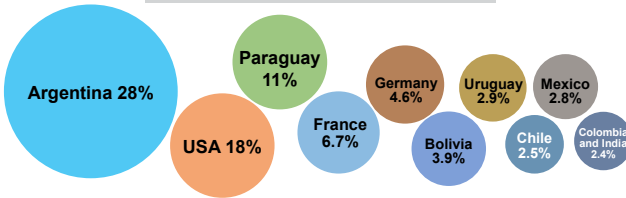
US\$ 457 Million Worth of Fasteners Imported in the First Half of 2021

Ended the first half, the Brazilian Ministry of Industry and Commerce recorded more than US\$ 457 million worth of imported fasteners (in steel, iron, and other metals). The total import value was 32.1% higher than the same period in 2020. In volume, it was 98,650.51 tons, 59.3% higher than the same period last year.

Import Jan-Jun US\$ 457.1 million



Export Jan-Jun US\$ 66.31 million



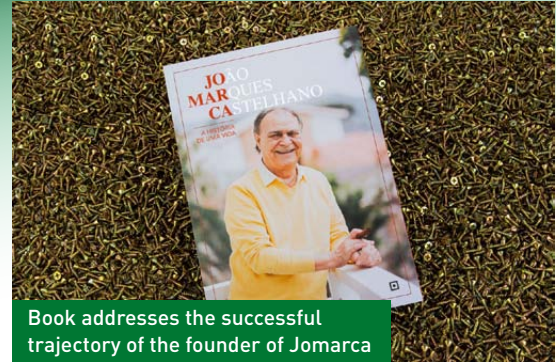
Throughout 2020 the value was US\$ 683.63 million in value and 125,068.4 tons in volume.

In value, China remains at the top among the ten largest fastener supplier countries, with a share of 23% in Brazil, followed by USA, 16%; Germany, 11%; Japan, 9.9%; Italy, 9.7%; France, 4.4%; Taiwan, 3.9%; South Korea, 3.2%; Sweden, 3.0%; India, 2.3%.

Meanwhile, in the first half the Brazilian fastener export reached US\$ 66.31 million, up just 1.5%. However, due to currency depreciation, the export volume grew 246.5% to 35,744.99 tons.

Brazil exported 26,925.62 tons of fasteners in 2020, with an export value of US\$ 136.81 million.

Among the ten largest fastener export destinations for Brazil, Argentina was the largest in value, accounting for 28%. USA was second with a share of 18%. Paraguay was next, 11%; France, 6.7%; Germany, 4.6%; Bolivia, 3.9%; Uruguay, 2.9%; Mexico, 2.8%; Chile, 2.5%; Colombia and India were tied at 2.4%.



Book addresses the successful trajectory of the founder of Jomarca

A Life Story of João Marques Castelhana

Migrating from Portugal to Brazil at the age of 12 in 1954, João Marques Castelhana worked for some important Brazilian fastener companies in his youth, such as Fibam (closed) and Elbrus. After he resigned from Elbrus, he founded Jomarca at just 28 years of age in 1969.

Currently, Jomarca is one of the biggest fastener manufacturers in South America, with more than one thousand employees and a capacity to produce more than 50 thousand fasteners per year.

On December 5th, the Portuguese João Marques Castelhana will be 80 years old. João will announce his retirement on the same date.

The life of João and Jomarca as well as his family and successors are written in a book, which he started at the 50th anniversary of the company in 2019 and completed in 2021.



The biggest trade show for the auto parts sector in South America will take place on November 9-13

Automec is Confirmed with Visitors

With an annual GDP near US\$ 1.9 trillion, and a predicted production of more than 2.5 million automotive vehicles and 1.1 million motorcycles up to the end of December, Brazil has given no trade fair for two consecutive years.

However, Automec, the International Auto Parts, Equipment and Services Trade Show has confirmed to take place on November 9 to 13, held in the Expo Center North pavilion, in São Paulo city, SP, according to the official Press Office.

The 15th edition of Automec perhaps is going to be the first and unique trade show in the country since 2019.

Meanwhile, the event will include some fastener companies with industrial plants and/or offices in Brazil, such as Caillau (France), Growermetal (Italy) and the Fey, Metalmatrix, Naschold and ZM.

However, as things get better with vaccination in progress, local exhibitors will form teams and purchase booths to participate.



Ingepal: Back to the Game

On 04/22/2021, the State Court of Justice in São Paulo State in São Paulo City (Brazil) released a report closing the judicial review involving the company Indústrias Gerais de Parafusos Ingepal Ltda., a process which was started in 2013.

That was great news for the Brazilian fastener industry, above all for Ingepal as one of most important manufacturers of bolts, nuts, and other similar special parts.



Dra. Laura Melle Santiago and José Roberto Santiago (directors)



José Roberto Santiago

Currently certified to ISO 9001:2015 and IATF 16949:2016, Ingepal composes itself as a strong provider in the supply chain covering automotive (buses and trucks), solar energy, roads and agricultural machines, railroad-subways, construction and mainly mining industries.

Currently, its annual fastener capacity is more than 1,000 tons per month, especially because during “those hard days” the heritage was carefully well maintained, including its modern machines by Chun Zu, National Machinery, Nedschroef and Sacma, as well as a sophisticated laboratory, all installed on its own industrial unit spanning 30 thousand square meters in which 14 thousand meters comprise the building.

The closing judgment reached the newsroom of Revista do Parafuso (The Fastener Brazil Magazine) through an enthusiastic message from Dra. Laura Melle Santiago and José Roberto Santiago, both directors from the company founded in 1960, and right now they are back to the fastener game.

News provided by:
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Motorcycle Production is up

"Motoboy" is a nickname used commonly in Brazil to identify who provides home delivery service including almost everything bought by people, such as food, electronic devices, books and others. These services generally are done by younger people around 18 - 35 years age old who use motorcycles as transport vehicles.



The home delivery service has been a keyword in commerce due the global pandemic

Most of motoboys use motorcycles, whose engines are 100cc up to 190 cc, models that correspond to around 80% of Brazilian production in total.

As these services have risen – so much so that the online food ordering and delivery platform Uber Eats has increased globally in income by 224%, just in Q4 2020 – this delivery service probably is one of the reasons for the recent production growth of motorcycle makers in Brazil.

Despite the pandemic and shortage in raw materials, parts and pieces, from January to April 2021 the domestic motorcycle production (part of them operating under the CKD system) reached 359,621 units, but it could break 377 thousand units if April didn't have 3 workdays less because of the holidays, according to the Abraciclo (the Brazilian Association of Manufacturers of Motorcycles, Mopeds, Scooters, Bicycles and Similar).

However, during the first 4 months of 2021 there was a 2.28% fall, compared with the same, and normal period in 2019 (367,986 units), but there was a rise of 20.16% compared with 2020 (299,278 units).

If this trend is to sustain throughout this year, the total production can go further to 1,060,000 units until the end of this year.

BRAZILIAN MOTORCYCLE PRODUCTION				
	2018	2019	2020	2021
January	81.319	83.920	100.292	53.631
February	83.644	101.305	94.442	58.014
March	94.632	91.535	102.865	125.756
April	88.373	91.226	1.679	122.220
Four-month Total	266.649	367,986 (▲38.00%)	299,278 (▼18.66%)	359,621 (▲20.16%)
Year Total	1,036,788	1,107,758 (▲6.84%)	961,986 (▼13.16%)	–

Source: Abraciclo (www.abraciclo.com.br)

Metalbo Founder Has Passed Away

The Metalbo fastener company family said goodbye to Gerhardt Böving on May 15, 2021, in Rio do Sul town, Santa Catarina State, Brazil.

In 1960 Gerhardt Böving and Edgar Arnold joined to run Rex Máquinas, a machinery industry provider for local fastener manufacture companies. After a rename came Industrial Rex. From 1967 to the 1970s, the company became a fastener manufacturer.

The company has been separated since 1987. Currently, there are two most important fastener companies in Brazil: one is the Industrial Rex Ltda., managed by the Arnold family; the other is Metalbo Indústria de Fixadores Metálicos Ltda., managed by the Böving family. □



Gerhardt Böving & Metalbo factory



Metalbo

