

Fastener World's Global Exhibition Footprints

(Sep 2019-Jan 2020)

arranged by Fastener World



International Fastener Expo 09/18-19, 2019

The North America's largest B2B trade event was held at Mandalay Bay, Las Vegas, Bayside D-E on September 18-19, 2019. The organizer arranged full-day Sessions lectured by keynote speakers and a welcoming dinner gala on 09/17 and also arranged many industrial activities on 09/18-19. More than 800 exhibitors from America, Europe and Asia interested in tapping into U.S. fastener market gathered in Las Vegas for attending the annual grand fastener event.

In addition to domestic U.S. exhibitors, foreign exhibitors from Taiwan, India, S. Korea and China all had their own pavilions at the show and showcased their finished/semi-finished fasteners, tooling, machinery, etc, making IFE'19 a must-attend show. Distinguished from the previous edition which opened at 10:00 a.m., the show opened 2 hours earlier for the Source Global and Machinery & Tooling areas in 2019, giving visitors more time to meet and interact face to face with these exhibitors. On the other hand, topics lectured in the Sessions were also very informative and educational and attendees had in-depth discussions with speakers about several issues most concerned by the industry, such as surface treatment, antidumping, 3D printing, product innovation, online marketing, product testing & inspection and many others. "Hall of Fame" for 2019 was presented to Ed McIlhon and Martin "Marty" Nolan, and "Young Fastener Professional of the Year" was presented to Baron Yarborough to recognize their respective contributions to the industry. Three of them were honored by the IFE organizer on 09/18 at the Sessions Corner in the show floor.

Taiwan Pavilion represented by Fastener World was the largest overseas exhibitors group in 2019. During the 3-day event, nearly 80 exhibitors from Taiwan presented to U.S. market their excellent metal processing technology and high-quality fasteners and relevant machinery, which drew the attention of many U.S. purchasers seeking further collaboration. Several U.S. purchasers told Fastener World that, due to the world-known advantages of products supplied by Taiwan, they would consider strengthening their sourcing from Taiwan. Many Taiwanese exhibitors also noted that they saw a significant increase in the number of visitors and expressed great confidence and expectations for future order intake.

The U.S. has been one of the main fastener markets to the global fastener suppliers for long and International Fastener Expo is one of the best shortcuts to this lucrative market. IFE is scheduled to take place again on September 29-30, 2020 and it is expected that there will be a significant increase in the number of exhibitors.



M-Tech Osaka 10/02-04, 2019

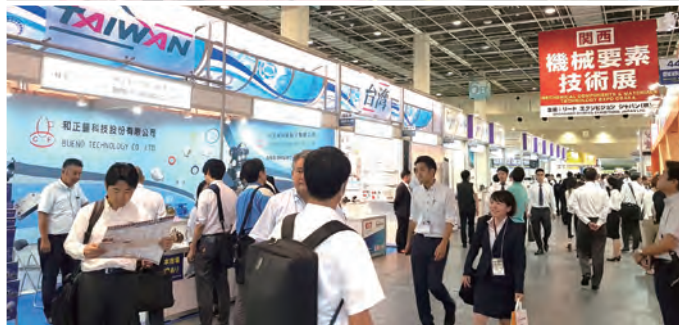
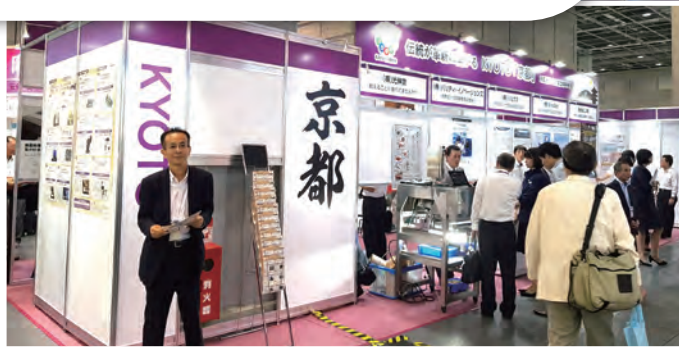
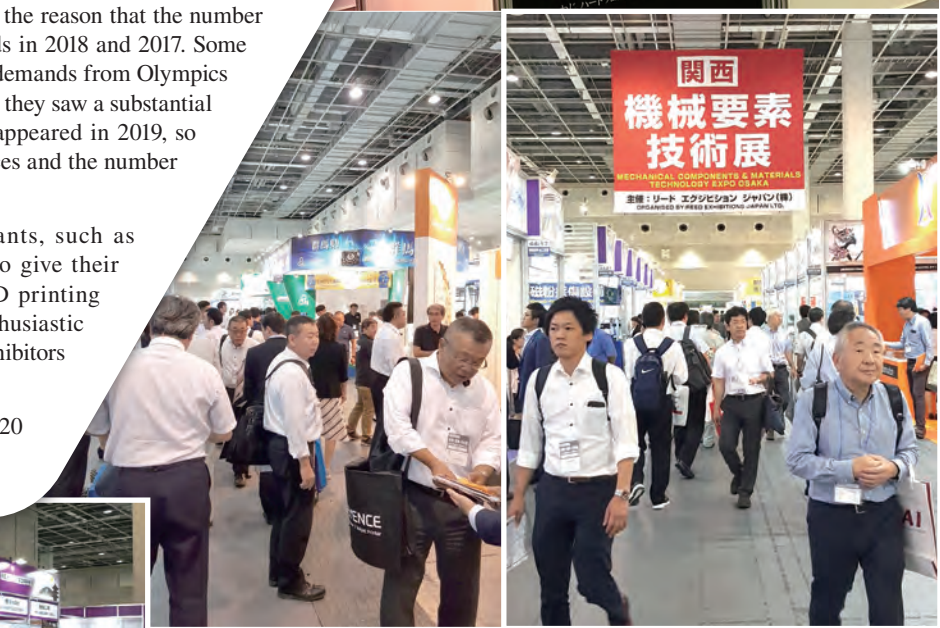
M-Tech Osaka, which was open from October the 2nd to the 4th, once again showed a huge number of visitor flow from around the world. Several professionals having the most advanced technology and manufacturing management knowledge were present in anticipation of establishing new business contact.

According to Fastener World's rep at the show, visitors were mostly fastener manufacturers and end users from the construction or automotive industry. Exhibitors at the fastener thematic zone included suppliers of industrial fasteners, automotive fasteners, optical sorting machines, surface treatments, wrenches, thread taps, sleeves, etc. M-Tech was concurrently held with other hi-tech related shows with the participation of more than 1,350 exhibitors, making it the largest manufacturing event in the Kansai region of Japan. The "Next-Generation 3D Printing Show" was held for the first time, drawing much attention of visitors interested in new-generation manufacturing technology.

Quite a few Taiwanese exhibitors were present at the show. On the other hand, German washer manufacturer, Heico, was also exhibiting with its local Japanese agent. Influenced by the ongoing U.S.-China trade war, Chinese suppliers were putting more of their focus on other countries, which might be the reason that the number of Chinese exhibitors was much higher than the records in 2018 and 2017. Some exhibitors told Fastener World that last year due to the demands from Olympics 2020 and reconstruction projects after natural disasters, they saw a substantial increase in sales, however, the momentum almost disappeared in 2019, so there were a very significant decline in order acceptances and the number returned to the status observed in 2017.

During the event, Japanese manufacturing giants, such as Mitsubishi, Honda, Nissan, etc., were also invited to give their sessions on manufacturing technology, AI, IoT, 3D printing and many other latest technology, attracting the enthusiastic participation of visitors from different fields. Many exhibitors also felt quite satisfied with the visitor flow in 2019.

The next show is scheduled to take place Oct. 7-9 2020 at Intex Osaka.



China Fastener World no.58/2020





Fastener Poland 10/08-09, 2019

The 3rd edition of Fastener Poland was held at International Exhibition and Convention Centre EXPO Krakow on October 8-9, 2019. Many of the visitors coming to Fastener World's booth were local manufacturers and importers and some others were from Belarus, Ukraine, Germany, Czech, Turkey, France, etc. Our correspondents on-site were also contacted by several purchasers asking if we could recommend some suitable suppliers offering high quality products to them.

In 2019 most of the visitors were looking for screws and the number of visitors was also higher than the record in 2018. In addition, quite a few of the exhibitors displayed their latest products at the show. Nearly 200 manufacturers and traders from Belgium, China, Czech, France, Spain, India, Malta, Germany, Poland, Slovenia, Taiwan, Turkey, USA, UK, and Italy came to exhibit various types of fasteners, tools and related machinery.

During the event, many topics were discussed in the sessions held by the organizer, which included challenges currently faced by the Polish fastener market, technical solutions for fastener manufacturers, relevant markets and technology, and 3D printing. The organizer also held a "Fastener Poland 2019 Fair Competition." The judges chose the award winners based on the criteria of modernity of construction and technological solutions, high level of operational parameters, aesthetics, functionality and favorable ergonomic features. 3 companies in fasteners and assembly systems categories were awarded with the Wawel's Dragons.

The next edition of Fastener Poland will be held again on Nov. 24-25, 2020.



China Fastener World no.58/2020

Fastener Trade Show Suzhou 10/23-25, 2019

Fastener Trade Show Suzhou 2019 was held on Oct. 23-25 at Suzhou International Expo Centre located in Suzhou Industrial Park. Visitors were mostly from the local industries and showed high interest in fastener machinery.

The latest issue of China Fastener World Magazine again became the most popular industry publication at the show in 2019. Several buyers particularly coming to visit Fastener World's stand said, "China Fastener World Magazine provides us with many fastener and fastener machinery information and suppliers in the magazine are clearly classified, which is quite easy for us to find product suppliers that most fit with our demands."

It was busy on the first day and well-known companies such as Hunan Liangang Fasteners, Shanghai Ju Hong and Biing Feng Enterprise were also present to exhibit. The theme of Fastener Trade Show Suzhou 2019 was centered on "Application and Export." According to the organizer, the end applications of fasteners were the focus of the show. Through the in-depth collaboration with relevant auto parts, machinery, construction, electrics/electronics and hardware associations, media, distribution markets and hardware distribution centers, more end-users were invited to visit the show.

The concurrently held event in Fastener Trade Show Suzhou was "Most Popular Fastener Applications Summit," which included thematic speeches and discussions on cars and construction related to fasteners, and which was for establishing an ideal platform for technique training and intelligence exchange.

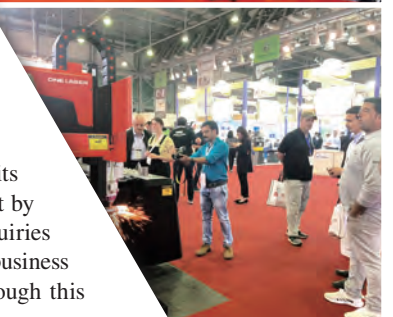


Fasteners World Middle East 01/13-16, 2020

On January 13-16, 2020, Fasteners World Middle East was given at Expo Centre Sharjah and was enthusiastically attended by exhibitors specialized in a variety of fasteners, pipes & tubes, tools, metal processing machines, etc. and many distributors and buyers from the Middle East. This year exhibitors from 35 countries/regions and visitors from 69 countries/regions participated at the Exhibition.

During the four-day exhibition, professional buyers from the Middle East and N. Africa (such as Dubai, Abu Dhabi, Jordan, Egypt, etc.), who are mostly from gas & oil, construction, machinery, electronics industries, gathered together at the venue. Many of them came to look for suppliers info of high-strength large-size screws and construction screws. As most of the local demands for fasteners are satisfied by imports, traders are, as a result, quite active in the region. On the other hand, local buyers seem to prefer collaborating with companies having local operations. The cross-country shipment costs are also one of the major concerns a few buyers will take into account when they are seeking collaboration.

One local fastener manufacturer told Fastener World at the Exhibition that due to lots of benefits that was brought by infrastructure projects in many countries across the region or that may be brought by Expo 2020 Dubai, the regional market has continuously demonstrated fast growing demands and inquiries for fasteners in recent years. Fastener World's Global Purchase Network is also a very useful online business to business platform to local buyers. Many buyers are also pleased to look for specific products through this platform and recognize it as a time and labor saving cross-country collaboration platform.





ENGIMACH-COMFAST 12/04-08, 2019

ENGIMACH-COMFAST took place at the Gandhinagar Exhibition Centre, Gujarat, India and was closed on Dec 8, 2019. Gujarat is one of the highly industrialized States of India with well-developed petrochemical, machine tools and electrical engineering industries. Many products for industrial use were showcased at the exhibition in 2019. The exhibits included industrial machines, fasteners for household appliances, stud welding machines, thread tapping machines, thread gauges, thread mills, pneumatic wrenches, thread forming dies, coatings and chemicals for fasteners, etc.

Visitors of the exhibition were almost from local Indian industries and nearly 90% of them were manufacturers and end-users. They showed high interest in Chinese fasteners and also said that "China Fastener World Magazine is very useful to them for looking for suppliers info." On the other hand, nearly 90% of exhibitors were hardware and hand tools companies.

One local Indian exhibitor also told Fastener World that after skimming through Fastener World's 2020 Buyers' Guide onsite, he is looking forward to seeing and interacting with more high-quality companies at Engimach-Comfast in the future.

