



Exhibitions

arranged by Fastener World

Review



Fastener Fair USA

After the successful event held at Huntington Convention Center (Cleveland, OH) that drew much attention of American buyers in 2018, Fastener Fair USA 2019 was held on May 22-23 at the Cobo Center in Detroit and attracted many different semi-finished/finished products & related equipment purchasers, distributors, retailers to seek collaboration opportunities. In addition to the latest new products and very competitive service provided by exhibitors this year, the organizer also arranged more than 15 technical and processing sessions, allowing more industrial interaction and market intelligence exchange. Fastener World Inc. was also present to act as a bridge closely connecting the fastener industry in the East and the West.

With a new eye-catching stand construction this year, Fastener World was visited by lots of local manufacturers, suppliers, distributors and end-users interested in buying semi-finished/finished fasteners, machines, tooling, wire & materials. Our newly released publications (incl. Fastener World Magazine, China Fastener World Magazine, and Hardware & Fastener Components Magazine, etc) displayed onsite were also considered by several buyers to be the best way to having their demand fully satisfied. Some buyers also stated that the online B2B System of Fastener World at www.fastener-world.com.tw did help them find out suppliers throughout the world that best fit their real demand.

According to the observation of Fastener World correspondent, though there exist challenges and uncertainties in American/European/Asian markets, many exhibitors from local America and other European or Asian countries still booked their stands this year, in order to enhance their exposure on the market with fierce competition and outpace other competitors to win the entry ticket to the "Winners' Club".

The next edition of Fastener Fair USA, according to the organizer, will move to Charlotte Convention Center (Charlotte, NC) in May 19-20 2020, with an aim at creating more diverse collaboration approaches and business opportunities for the fastener industry.





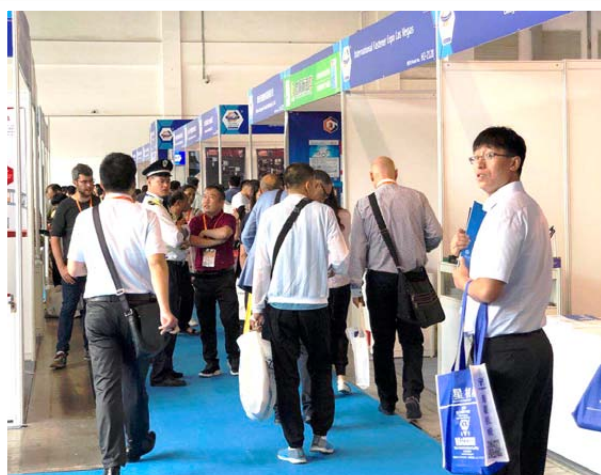
IFS China

International Fastener Show China (IFS China) brought to a successful close in Shanghai World Expo Exhibition and Convention Center on June 13th this year. With an exhibition area of 42,000 square meters, there were breakthroughs of the scale and level for International Fastener Show China 2019 whose exhibition area was increased by 24% compared with that in 2018. IFS China gathered 725 renowned enterprises, attracting 36,080 visitors (including 4,212 overseas visitors from 53 countries and regions) in 2019. A great number of purchasers, dealers, traders, end users, manufacturers and other industrial peers went to seek new opportunities. Well-known fastener enterprises appeared collectively and presented competitive technologies and products during the show. Equipment, wire, mold and consumables suppliers were located in Hall 2, while fasteners, standard fasteners and non-standard fasteners exhibitors were located in Hall 1.

IFS China 2019 boasted an active participation of overseas mainstream equipment manufacturers from South Korea, Netherlands, Italy, Japan, Germany, the United States, Taiwan, etc. The show built a bridge for Chinese and global fastener industry to communicate, cooperate and enhance exchange and understanding, creating opportunities for fastener companies from home and abroad.

Mr. Olaf Daebler, Global Director of Industrial Supply, Research & Technology of Deutsche Messe AG said, "International Fastener Show China 2019 has seen a significant increase in both the exhibition area and the number of exhibitors, reflecting a very high level of internationalization and great international influence."

The next edition of IFS will again take place June 22-24 in 2020 in Shanghai World Expo Exhibition and Convention Center with 42,000 square meters and 800 exhibitors.



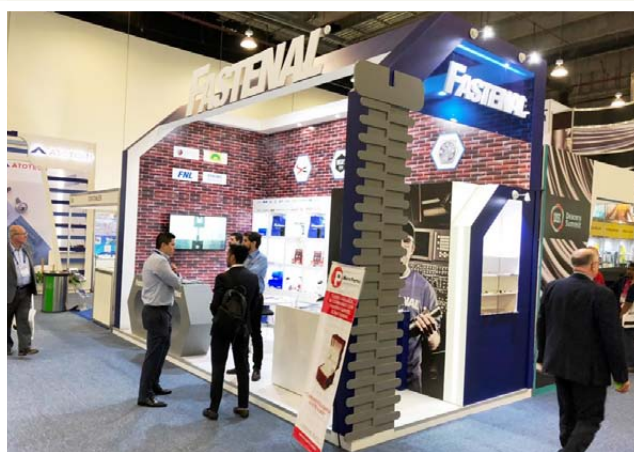


Fastener Fair Mexico

The 5th edition of Fastener Fair Mexico opened at World Trade Center Mexico City on June 19 to 20. The show had 104 local and overseas exhibitors from Mexico, the U.S., Taiwan, China, etc. The visitors to this show scattered evenly across the venue. They included the local Mexicans, the American businesspersons with local operations in Mexico, and the Guatemalan industry professionals. The visitors were mainly local Mexican importers and distributors, followed by manufacturers. Most of them were looking for industrial fasteners.

Taiwanese exhibitors included Chirek, Jern Yao, Uni-Protech, Home Soon, Ko Ying, Shyang Sheng, Easylink, Chien Tsai, Yeswin, Ony Co., and King Yuan Dar, some of which arranged a visit to local Mexican clients after the show. The American and European exhibitors were major companies including Fastenal, Brighton-Best, Atotech, Accument, Bralo, Conventya, MacDermid, and Nylok. Chinese exhibitors included Hisener and Hunan Liangang Fasteners. While handing out magazines there, Fastener World utilized its own developed buyers/sellers exchange platform to find suited target of purchase for the show visitors.

The show organizer arranged 12 seminars and a VIP meeting program for exhibitors. An exhibitor welcome gala was also held in the evening of the first day with live bands amping up the atmosphere for exhibitors. This annual show is held alternately between Mexico City and Guadalajara. Follow the latest show updates on our official website for the next open dates in 2020 and location of this show!





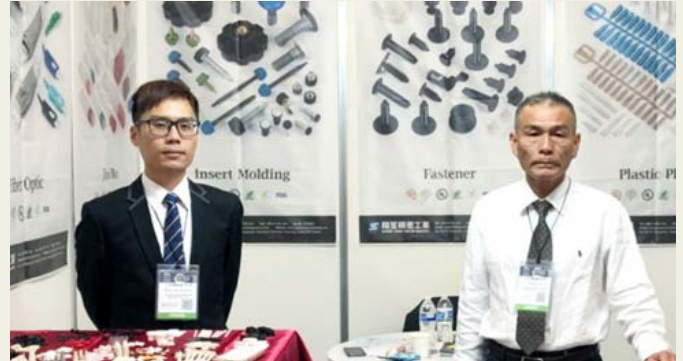
Chirek



Home Soon



Easylink



Shyang Sheng



King Yuan Dar



Uni Protech



Jern Yao



Ko Ying



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Fastener World Inc.

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KOREA 2019
METAL WEEK

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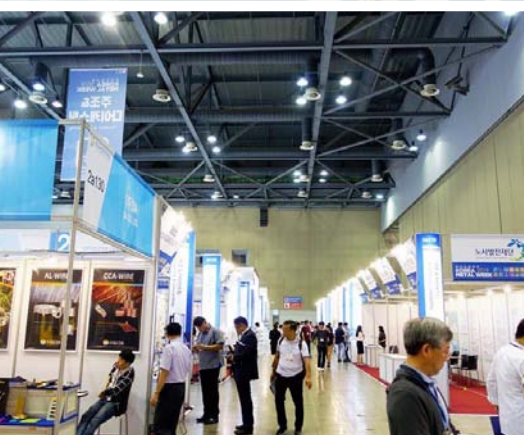
Korea Metal Week

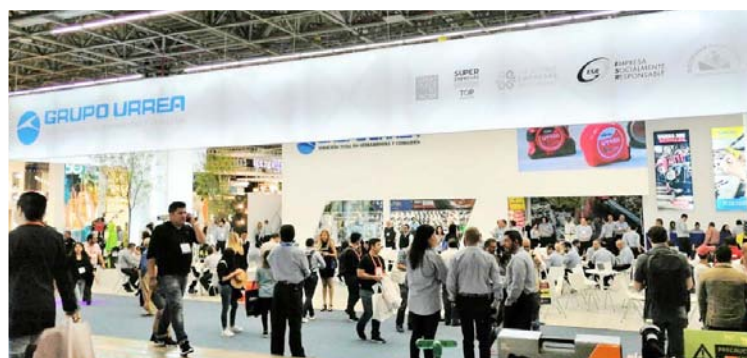
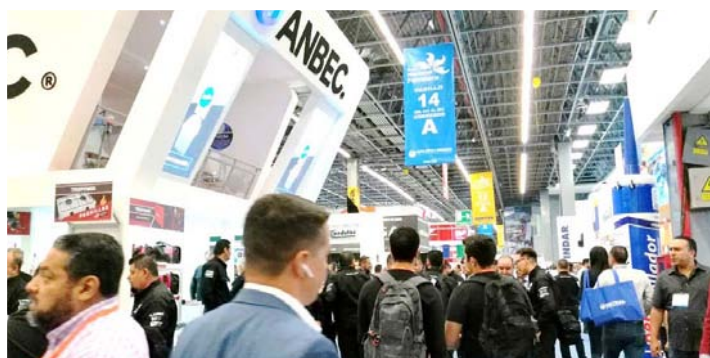
Korea Metal Week 2019 was held at KINTEX on June 19 to 21. The Fastener & Wire Zone covered the following categories:

- Bolt / Nut Products & Equipment
- Automobile Parts / Fastening Products & Subsidiary Materials
- Wire Production & Manufacturing

Additionally, the show was concurrently held with Press & Forging, Tools, Automobile & Machine Parts, Tube & Pipe, 3D Technology, Foundry & Die Casting, Fundamental Manufacturing Industry, Aluminum, Metal Surface Treatment & Painting, Laser & Welding, Pump Technology, Composite, Control, Measurement and Automation. This time, experts from Nord-Lock (South Korea) were invited to the show for a seminar speech on the cause of bolt loosening.

The show had the attendance of 350 exhibitors, most of which were local companies including Hyodong Machinery. The overseas exhibitors included Dörken. Fastener World's correspondent at the show observed that India Trade Promotion Organization (ITPO) put up an India Pavilion there consisting of Indian industrial companies. Fastener World as an exhibitor was there as well promoting competitive Taiwanese fastener companies to the Korean market and building up a bridge between the Taiwanese and Korean markets. The annual Korean Metal Week is going to open its door again on June 17 to 20 in 2020.





Expo Nacional Ferretera

Expo Nacional Ferretera was held for the 31st time at Expo Guadalajara on September 5-7. The show boasted more than 1,400 exhibitors in the hardware, construction, industrial safety, electrical and lighting industries from 35 countries. It had an average of 85,000 visitors from 62 countries, covering manufacturers, distributors, developers, engineers, and store owners.

Our correspondent was handing out our latest publications there. She reported that a large portion of visitors were end users and owners with one or more hardware stores. Other visitors included construction company representatives seeking construction materials suppliers. She exchanged business cards with representatives of large distribution companies mostly importing products directly from China to Mexico.

The organizer has announced to hold the next edition of the show on September 10-12, 2020. For other shows of the fastener industry, check out www.fastener-world.com.tw/new/exhibitions.php for upcoming updates.





The Fastener Exhibition and Conference

The Fastener Exhibition & Conference taking place annually was held on September 11-12 in 2019 at the NEC, Birmingham and was co-located with four other thematic exhibitions for flood, contamination, recycling & waste management, and energy & water efficiency. In addition to fastener professionals joining the event, many a visitor from the other four co-located exhibitions was also present to seek possible business collaboration.

Fastener World made its first debut at the Fastener Exhibition & Conference this year, in order to help clients expand their business reach to the local UK market, provide local suppliers interested in developing overseas markets with a faster and more effective approach to getting orders, as well as collecting latest UK industrial intelligence for companies and buyers unable to visit the event.

The thematic zone specifically for fasteners this years was participated by around 80 companies from the UK, India, Belorussia, Taiwan, Austria, Turkey, Italy and China, which showcased their finished/semi-finished fasteners, instruments & equipment, and service. Visitors to the Fastener Exhibition & Conference were mostly local fastener related manufacturers, traders and importers, almost all of whom were looking for certain types of fasteners. One visitor told Fastener World that he had been searching for one certain fastener for more than two years and still couldn't find any, so he hoped to successfully find one through visiting this annually held event gathering domestic and overseas professionals together. Many other visitors also told Fastener World that due to the influence from US-China trade war and considering that Taiwan is not subjected to high antidumping rates while exporting to the EU, they are very interested in considering Taiwanese suppliers to be a priority in their future outsourcing plans.

On the other hand, some UK suppliers specialized in high-quality fastener machinery (e.g., feeding systems and painting & coating systems) also told Fastener World that they are interested in developing emerging markets with increasing demand for these machines, such as Taiwan, China and Southeast Asian countries and hope to promote their efficient machine models to these fastener manufacturing heartlands.

In addition to the easy-to-distinguish thematic zones, the organizer also invited prominent figures to give their speeches on fastener market trends analyses and manufacturing technologies and arranged participants face-to-face discussions with these speakers.

According to the organizer, the Fastener Exhibition & Conference is not only a specialized platform for showcasing innovations, exchanging expertise and establishing business partnerships, but also offers valuable insights into future technologies and market trends. Next year, the show is scheduled again to take place September 16-17 at the NEC (Gate 3).





Hand Tools and Fastener Expo 2019

Following the last edition in New Delhi, Hand Tools and Fastener Expo took place September 20-22 this year at Bombay Exhibition Centre, Mumbai, India. The 3-day event was participated by around 290 professional fasteners, hardware, hand tools and power tools exhibitors from Taiwan, Italy, Russia, USA, Japan, Vietnam and China. The largest exhibitors group was China, with 196 exhibiting companies, followed by 72 from India and 16 from Taiwan. In addition to Hand Tools and Fastener Expo, four other industrial trade shows were also co-located at the venue, which included “WOM” for metal processing, “TECHINDIA” for engineered manufacturing, “CWE/IMEX” for cutting, welding materials & equipment, laser technology, machine tools and applied products, and “UMEX” for used machinery. Such a large event with different relevant shows boosted the enthusiastic participation of a diverse range of visitors.

According to an economic outlook report submitted by Indian Ministry of Finance to its Parliament, India's GDP growth rate is estimated to grow more than 7% in the next couple of months. On the other hand, Indian Prime Minister Narendra Modi continues to promote his tax concessions, which are for increasing consumers' demands and facilitating investments in the domestic market, and which are expected to enlarge the demands of local Indian industries as well for hardware, hand tools, power tools and fasteners. In an World Economic Outlook Report IMF released this July, India's economic growth rate is estimated to reach 7% and is estimated to increase further to 7.2% in 2020. India is currently the country with the highest GDP growth rate in the world, even outperforming China. The show organizer also said that in recent years the Indian market has been gradually moving from being price sensitive to being more quality conscious, and there also show clear signs of increasing demands for hand tools, hardware and fasteners from Indian aerospace, car manufacturing, infrastructure industry sectors. Many a favorable market condition helped increase the incoming flow of visitors to the show this year.

Having been an exhibitor of this show for years, Fastener World was also visited by lots of professional buyers asking for our free supplier directories. According to the onsite observation of our staff, buyers visiting Hand Tools and Fastener Expo 2019 were mostly local Indian manufacturers and importers, who not only came to seek opportunities for collaboration with local product suppliers (especially those from the Greater Mumbai Area), but also for establishing future supply routes with foreign suppliers (especially exhibitors from Taiwan). According to the organizer's preliminary estimation, the 3-day event already attracted more than 10,000 visitors in total.

The next show will take place in New Delhi on August 27-29, 2020 and is expected to attract several visitors different from those in Mumbai to seek business collaboration opportunities. 